

Infor Velocity Suite for distribution

Your path to becoming an
agentic enterprise



The agentic enterprise

The market shift to agentic artificial intelligence (AI) is already underway, and organizations that move now will outpace those that wait. An agentic enterprise is one where AI agents and humans work as one. Distribution-specific agents execute tasks, orchestrate workflows, and make decisions across the business, under human oversight. Built to execute, not just advise.

Infor™ Velocity Suite is the catalyst that accelerates your journey to becoming an agentic enterprise. It brings together out-of-the-box distribution AI agents, guided adoption, continuous co-innovation, and a predictable cost model in a single package—built on the same industry data model that powers your Infor CloudSuites™ for Distribution.

The four elements of your agentic enterprise

1 Precise industry agents Pre-trained on your industry's data, workflows, and compliance rules. Deliver value from day one without months of setup.	2 Adaptive experiences Role-based workspaces and generative AI (GenAI) assistants that keep teams focused on high-priority work while agents handle the routine tasks.	3 Autonomous orchestration End-to-end workflows across systems with fewer manual handoffs. Processes run consistently and efficiently.	4 Governed velocity Every human and AI action is auditable, traceable, and compliant by default.
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Infor Velocity Suite: The catalyst

No other vendor combines industry AI agents, process mining, automation, prebuilt use cases, and implementation support in a single package at a flat fee. Infor Velocity Suite helps you move faster toward becoming an agentic enterprise, starting wherever you are today.

Out-of-the-box industry agents Pre-trained on distribution's data model. No configuration required. Value from day one.	Guided path to proven AI value A prescriptive roadmap from wherever you are today: on-premises, mid-migration, or underutilizing the cloud.	Continuous co-innovation Forward-deployed engineers work alongside your team. When a use case is not in the catalog, we help build it with you.	Predictable total cost of ownership (TCO) Flat fee, unlimited consumption. One package: AI agents, process mining, automation, and implementation support.
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Distribution: AI where it counts

Infor Industry AI Agents are built on the same data model that runs your operations. In distribution, an order fulfillment agent understands customer contracts, pricing tiers, and supplier lead times, because it is built into the product—not due to prompt engineering. Here is what that means across your biggest challenges:

CHALLENGE	IN THE AGENTIC ENTERPRISE
Pricing complexity and margin protection	Infor Velocity Suite helps distributors protect margins by analyzing pricing tiers, contracts, rebates, costs, and demand signals in real time. AI-driven recommendations help sales teams quote consistently, reduce manual review, and make faster pricing decisions that balance competitiveness with profitability.
Inventory optimization and demand spikes	Inventory intelligence AI predicts demand better than static minimum and maximum replenishment, while the order fulfillment agent orchestrates order-to-cash steps for faster fulfillment.
Customer service and order accuracy	AI agents surface related parts, resolve disputes automatically, and process complex order formats from email attachments regardless of layout, enabling faster customer service resolution.
Supply chain responsiveness and supplier risk	A control tower view across the entire supply network flags supplier disruptions before they impact delivery. AI-driven advanced shipping notice (ASN) and purchase order (PO) management keeps inbound flow planned and predictable.
Margin protection and revenue diversification	Infor Velocity Suite natively supports a variety of value-added services, rental, and lease revenue models, with AI recommendations and agentic workflows that help sales teams capitalize on adjacent revenue without separate systems.
Compliance costs and tariff complexity	Country-of-origin tracking, environmental, social, and governance (ESG) monitoring, and regulatory compliance are embedded in the distribution-specific data model, not bolted on. Every action is logged and audit-ready by default.
Productivity and reporting burden	Role-based AI workspaces surface analytics and alerts for every team, from purchasing to accounts receivable (AR). Process mining identifies bottlenecks proactively, reducing time to generate reports.

How we work together

Technology transformation is hard. Most vendors treat it as your problem to solve. Infor stays in the room before go-live, at go-live, and long after.



Doing the work together

Infor's forward-deployed engineers work alongside your team throughout implementation and beyond, not handing off a system and walking away.



Solutions made for you

When the use case you need is not in the catalog, our engineers build it with you. Your business shapes the outcome, not a generic template.



The art of the possible

We stay engaged after go-live. Every innovation feeds the next. Co-innovation is a continuous loop of discovery, development, measurement, and expansion.

Proven customer results

Turtle

Turtle is modernizing with Infor CloudSuite Distribution and Infor Velocity Suite on a purpose-built, Amazon Web Services® (AWS®)-native platform. By embedding GenAI directly into enterprise resource planning (ERP) workflows, Turtle accelerates innovation, improves security and scalability, and continuously adopts industry-specific capabilities without managing on-premises infrastructure.

Team Air

Team Air uses Infor Velocity Suite on Infor CloudSuite Distribution to create capacity across 18 branches with AI agents and automation. Credit and inventory agents reduce resolution and search times by up to 95% and 90%, saving 2,000+ employee hours annually while accelerating onboarding, knowledge sharing, and invoice automation.

15 of the top 25

Industrial supplies distribution companies globally run on Infor.

With Infor Velocity Suite, distributors do not have to choose between transformation speed, industry fit, and control. They can move toward becoming an agentic enterprise with purpose-built AI, proven use cases, predictable investment, and a partner committed to building value alongside them, today and as their business evolves.

About Infor

Infor is a global leader in business cloud software products for companies in industry-specific markets. Infor builds complete industry suites in the cloud and efficiently deploys technology that puts the user experience first, leverages data science, and integrates easily into existing systems. Over 67,000 organizations worldwide rely on Infor to help overcome market disruptions and achieve business-wide digital transformation.

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can accelerate value
in distribution**

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