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Infor Supplier Exchange for Automotive

Collaborate with all of your suppliers

Infor® Supplier Exchange for Automotive is a web-based solution that integrates with your existing enterprise resource planning (ERP) system and supports online collaboration between every type of automotive supplier—including logistics service providers, outside processors, purchase parts suppliers, and discrete purchase order suppliers. The solution includes support for Sigma Six initiatives and is compliant with OEM communication and quality requirements, such as IATF 16949, MMOG-7, and $.C.O.R.E./$.C.O.P.E. for automotive suppliers. Supplier Exchange additionally supports multiple currencies and languages.

With the option to implement the solution on-premises or in the cloud, no matter where you or your suppliers are located, you can meet all your customers' current and future imperatives and compete more successfully.

Respond quickly to changing demands

Because the solution can swiftly adjust to automotive suppliers' changing requirements, Supplier Exchange allows you to quickly respond to shifts in consumer demand, while also successfully meeting customer expectations. Supplier Exchange gives you real-time, two-way collaboration for shipping and billing, supplier performance metrics, and replenishment information between you and your suppliers.

3,000+ automotive-related suppliers use Infor solutions, including 80 of the top 100 automotive suppliers in the world.

Real-time collaboration with your supply chain

What happens if a customer requests a 20% increase in the number of components or assemblies that need to ship later today? In a just-in-time (JIT) manufacturing environment, you might not have enough parts or raw materials on hand to complete the order. Or perhaps another supplier is suddenly unable to supply critical parts or materials necessary for completing the order.

When you need additional parts or materials to deliver a customer's order on time, Supplier Exchange makes it easy to work directly with your suppliers to find the best and most efficient ways to get those goods as quickly as possible. With robust social collaboration tools, you gain direct, real-time connections with your suppliers, so you can immediately communicate crucial details, such as volumes, specs, and shipment instructions. And because Supplier Exchange uses the power of the Infor ION® framework to simplify integration, you can combine information from disparate ERP systems into a single, universal view for both your suppliers and internal users.

Supplier Exchange also lets you manage traditional, sealed, and reverse auctions with the RFQ Module. Once a request for quote (RFQ) is created in Supplier Exchange, the RFQ Module notifies unselected and selected suppliers throughout the auction process. Additionally, the RFQ Module allows buyer and supplier attachments, enables one-on-one negotiations, and assists in supplier questions and buyer responses.

In today's rapid-pace environment, automotive suppliers can't afford potential delays from inefficient communication methods like phone and email. With the supply chain data insights you get with Supplier Exchange, you'll be able to react and take action immediately.

Integrated electronic data exchange

Some suppliers miss out on the benefits of electronic information exchange, such as real-time ordering capabilities, because they don't use electronic data interchange (EDI). With Supplier Exchange, you get fully integrated machine-to machine EDI support, as well as support for other web-based communications systems and automated fax capabilities. Regardless of whether or not your suppliers use EDI, you'll be able to achieve 100% electronic communications and eliminate monthly recurring value-added network (VAN) charges.

With these capabilities, you can accurately communicate crucial details, such as volumes and specs, and automate shipment notifications and invoicing. You'll improve speed and accuracy with much faster exchange of information and improved data quality. As a result, you'll also be able to reduce costs by freeing up resources that would otherwise be tracking this information manually and ensuring that it's in the proper format. Perhaps most importantly, automating data exchange can help you significantly shorten order processing and delivery times.

Performance management

With Supplier Exchange, you can easily evaluate your supplier relationships by automatically tracking supplier performance and compliance. Eliminate the time and effort spent collecting and calculating supplier performance data manually, while also making it easier for your suppliers to respond quickly to alerts and exceptions regarding shipping, receiving, quality, and other events.

Some of the supplier performance metrics and KPIs you can monitor include:

- Supplier ratings
- Supplier action plans
- Corrective actions
- Root causes
- Defective materials notices (DMNs)
- Delivery performance reviews (DPRs)
- Production part approval process (PPAP)

With this information, you can evaluate supplier performance over time to discover which suppliers are more likely to cause supply disruptions and delays. By sticking with the more reliable suppliers, you'll reduce unexpected costs associated with expedited freight shipments, production downtime, and lost business.

Replenishment

Supplier Exchange's pull-based replenishment methodology is designed to best fit each supplier and part. You get the flexibility to control each part based on how it is used and consumed, with release schedules, purchase orders, blanket purchase orders, proposed purchase orders, Kanban, and supplier managed inventory (SMI).

You'll be able to set up workflows to manage plans and schedules, allowing you to receive automatic alerts for issues detected early in the process, before they impact delivery. You can also set up event notification rules to manage interactions by supplier, part family, or item level, and even automate workflows so that document routing and approvals quickly move across departments and global locations. Your enterprise data is synchronized and updated the moment a transaction occurs in Supplier Exchange.

By establishing real-time replenishment capabilities with your suppliers, standardizing processes throughout the supply chain, and driving your strategic sourcing decisions with crucial real-time information, you'll be able to significantly improve efficiencies, speed delivery times, and reduce costs.

With Supplier Exchange, you're able to get more information with less effort to simplify supplier performance metrics and replenishment workflows. You can efficiently maintain high performance levels with better visibility into all available inventory.

Benefits:

- Meet OEM compliance requirements.

- Deploy multiple pull-replenishment methodologies, including Kanban and SMI.

- Improve order processing and delivery times.

- Use supplier performance and compliance data to identify the most-reliable suppliers.

- Receive automatic alerts for potential issues before they become a problem.

- Standardize business processes and systems throughout your supply chain.

Improve the speed and accuracy of your supply chain

The ability to exchange information in real time with improved data quality across your entire supply chain is key to improving speed and accuracy. With Infor Supplier Exchange for Automotive, you get the tools to more quickly respond to changing customer requirements, increase operational efficiencies, and lower your supply chain costs.

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