

Infor Partner Network Program

Build success together as an Infor Partner



We succeed when you succeed. The 2025 Infor™ Partner Network (IPN) Program is designed to support you, our Partners, to help your customers achieve successful outcomes through modern cloud strategies. Grow your business, help customers succeed, and build lasting relationships with Infor's expertise at your side, every step of the way.

Why become an Infor Reseller

For Infor Reseller partners, we bring deep expertise, in-depth market penetration, and in-depth platform knowledge to grow your business for mutual success.



What your customers gain:

- Industry-specific solutions that fit their exact needs with fast time-to-value
- Amazon Web Services® (AWS®)-powered cloud technology that scales with their growth with low cost of ownership
- Embedded AI-powered analytics and insights for faster and smarter decisions
- Proven deployment strategies with minimal risk and maximum return on investment



What you gain:

- Recurring revenue streams with a strong business foundation
- Expanded service offerings that create additional value to your existing business model
- Expert technical enablement through dedicated partner-only support
- Powerful marketing and sales support to accelerate your market presence

Unlock opportunities with Infor solutions

Small and medium businesses (SMBs) are rapidly shifting to cloud-based enterprise resource planning (ERP) and warehouse management systems (WMS) solutions. Extend the value of your offerings with Infor's industry-specific solutions.



78% of small and **60%** of medium-sized businesses plan to increase technology spending.¹



50% of small businesses rank ERP solutions as a top technology priority.²



60% of distributors see business model innovation growing in importance.³



CloudSuite Industrial

Powered by Infor SyteLine™, Infor CloudSuite™ Industrial has been transforming SMB manufacturing operations with AI-powered capabilities for over 30 years.

99.99%

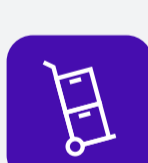
inventory accuracy

98%

on-time delivery

30%

increase in employee efficiency



CloudSuite Distribution

Purposed-built tools for distributors of all sizes with micro-vertical capabilities, preconfigured workflows, and embedded applications.

98%

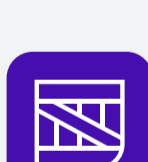
increase in revenue per employee

75%

less open order count

67%

more orders processed by person daily



Infor WMS

Complete warehouse management with built-in AI capabilities, 3D visualization, voice processing, embedded analytics, and more for peak efficiency and agility.

99%

bin inventory accuracy

40%

increase in labor productivity

25%

less transportation costs

The opportunity is now

Take the first step today and join the Infor Partner Network. Let us play a part in the growth of your business, the success you can offer your clients, and, ultimately, your success.

¹IDC, "IDC MarketScape: Worldwide SaaS and Cloud-Enabled Small Business ERP Applications 2024 Vendor Assessment," 2024.

²IDC, "IDC MarketScape: Worldwide SaaS and Cloud-Enabled Small Business ERP Applications 2024 Vendor Assessment," 2024.

³Infor, "Distributors are prioritizing investments in business model innovation".

About Infor

Infor is a global leader in business cloud software products for companies in industry-specific markets. Infor builds complete industry suites in the cloud and efficiently deploys technology that puts the user experience first, leverages data science, and integrates easily into existing systems. Over 67,000 organizations worldwide rely on Infor to help overcome market disruptions and achieve business-wide digital transformation.

infor.com

Accelerate growth and drive greater success together

BECOME A PARTNER