

Built to operate

What cloud ERP really changes on the manufacturing and distribution shop floor

Five-minute read for Operations professionals

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Legacy flaws/floors.

Legacy ERP systems are often fragmented, manual, and disconnected from the shop. They no longer meet the demands of modern manufacturing and distribution.

For operations leaders striving to improve throughput, reduce downtime, and bring order to production chaos, the right technology investment is critical. Particularly when so many implementations fail to deliver real operational change.

That's why Infor commissioned Forrester Consulting to conduct a Total Economic Impact™ (TEI) study. To independently quantify the potential **return on investment** operations teams can achieve with Infor CloudSuite.

Here we present a selection of findings from the study.

TL:DR

The composite organization increased operations efficiency by

30%

through their Infor CloudSuite investment

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You are not alone.

Many organizations struggle with the same operational challenges. Prior to investing in Infor CloudSuite, TEI interviewees complained of:



Manual production scheduling through spreadsheets causing errors and delays



Manufacturing changes halting production because the system couldn't generate new orders in real time



Siloed systems creating duplicate inventory across warehouses

> We had four different ERPs and five different WMS [solutions], so it was pretty messy.
>
> CIO, Food and Beverage

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Your business is unique. Your objectives aren't.

Operations leaders want the same thing:



Eliminate manual production planning and spreadsheet workarounds



Gain real-time visibility across inventory, warehouses, and production schedules



Scale output, reduce downtime, and speed up responses to supply disruptions

> "Our purchasing manager used to juggle forecasts and orders in [spreadsheets]. Now, MRP tells him exactly what to run and buy, based on real demand."
>
> IT Manager, Food and Beverage

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Less waste.

Infor CloudSuite's impact on operational efficiency and production control was a significant benefit highlighted by interviewees. Before implementation, organizations handled production scheduling manually through spreadsheets, field service paperwork created billing delays, and raw material usage had to be reconciled across inventory and financial reporting.

With Infor CloudSuite, the composite organization benefitted from:

30% Increase in productivity for warehouse and operations teams

25% Increase in productivity for production, planning, and field services

Hours → minutes Reduction in time to prepare audit / traceability reports (from 24–48 hours to minutes)

QUALITATIVE RESULTS

Automated overnight MRP replacing manual initiation. Virtual tank scheduling tracking raw material usage and eliminating negative inventory.

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More margin.

$2.5m

Faster production planning, better demand forecasting, and smarter inventory allocation saves **$2.5 million.**

$3.3m

Warehouse consolidation and streamlined inventory operations delivered **$3.3 million** in resource savings over three years.

$5.7m

Reducing 3PL warehouse sites by 50% cut logistics overhead and coordination costs by **$5.7 million.**

$434k

Over **$400 thousand** in IT savings for the composite over three years.

114% ROI

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See the full operational breakdown. Download the TEI.

Includes the cost model, payback period, and the risk-adjusted assumptions Forrester Consulting used.



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