

Unlock end-to-end Order-to-Cash efficiency with Infor Process Mining

Gain real-time visibility, uncover bottlenecks, and drive faster cash flow with intelligent process insights



For industrial manufacturers, the Order-to-Cash (O2C) process—from sales quotes and order entry to fulfillment, invoicing, and collections—is complex and often fragmented. Each handoff can become a bottleneck, slowing revenue realization and operational efficiency. To help, we’ve built Infor™ Process Mining into our CloudSuite™ solutions for industrial manufacturing, powered by Infor Process Catalog to deliver industry best practices and greater efficiency. It provides out-of-the-box process discovery, conformance checking, and predictive analytics, so you can visualize every O2C flow variant and drive continuous improvement.

With scalable, secure, and generative artificial intelligence (GenAI)-enabled process intelligence built in, Infor Process Mining provides deep insights and actionable guidance specific to your operations, unlocking unprecedented transparency and agility across your revenue cycle.

Why industrial manufacturers trust Infor Process Mining



Instant process insights

Map quote-to-payment flows and detect delays in credit approvals, fulfillment, invoicing, and collections to drive faster, smarter revenue execution.



Effortless detection of process inefficiencies

Spot conformance violations and workflow deviations across Order-to-Cash processes for faster issue resolution.



Continuous Order-to-Cash optimization

Performance benchmarking and prescriptive insights improve cycle times and accelerate cash flow.

Explore impactful process mining strategies in industrial manufacturing

See how Infor Process Mining can be embedded directly into your daily workflows, driving visibility, automation, and continuous improvement across your operations.



Elevate decisions with process insights

Unlock end-to-end visibility across critical manufacturing processes, such as Order-to-Cash, Procure-to-Pay, production, and quality, using Infor Process Mining’s interactive dashboards and anomaly detection.



Automate exception detection and root cause analysis

Surface delays, bottlenecks, and compliance breaches in real time. Drill into individual process variants to pinpoint exactly where and why issues occur, so you can resolve them before they impact delivery or cost.



Unleash operational excellence with AI-powered summaries and interactive guidance

Automatically generate concise process summaries that highlight key metrics and deviations. Use embedded GenAI to uncover and prioritize improvements and receive contextual next steps within your workflow.

Drive business value with key Order-to-Cash use cases

From day-to-day operations to strategic initiatives, see where Infor Process Mining can enhance efficiency, pinpoint continuous improvement opportunities, and proactively mitigate process risks. Tap into a robust library of Infor Process Mining use cases, built on deep industrial manufacturing expertise.



Accelerate credit-to-invoice with Infor Process Mining

Automatically visualize your end-to-end O2C process from quote to invoice, surfacing key inefficiencies like credit approval delays or invoice lags. Get instant, natural language insights and AI-driven recommendations to streamline invoicing and speed up cash flow.



Improve invoice accuracy and reduce disputes

Identify invoice inconsistencies and uncover patterns that lead to disputes. Use actionable insights and intuitive queries to resolve discrepancies quickly, streamline billing, and enhance customer satisfaction.

By leveraging Infor Process Mining for Order-to-Cash, organizations gain unparalleled visibility across the O2C cycle, enabling faster bottleneck detection, greater process accuracy, and smarter decision-making. This solution empowers teams to optimize workflows, enhance cash flow, and drive sustained business performance, turning complex data into clear, actionable insights that fuel growth and competitive advantage.



About Infor

Infor is a global leader in business cloud software products for companies in industry-specific markets. Infor builds complete industry suites in the cloud and efficiently deploys technology that puts the user experience first, leverages data science, and integrates easily into existing systems. Over 67,000 organizations worldwide rely on Infor to help overcome market disruptions and achieve business-wide digital transformation.

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Turn Order-to-Cash data
into growth with
Infor Process Mining

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