

Certification Exam Guide

# Infor Certified CloudSuite Food & Beverage (M3) Associate

Exam #: M3-168



Certification Program



## Target Audience

This exam targets the product knowledge demonstrated by an individual with less than one year of experience with the Infor CloudSuite Food & Beverage (M3) solution.

Note: Exam applicable for both on-premise and Cloud.

## Exam Details

- Exam number: M3-168
- Onsite or Online, proctored
- 40 questions
- 50 minute time limit

## Schedule and Register

Below are the steps to schedule and register for an onsite or online proctored exam.

- Infor partners: Click [here](#) to get your coupon code.
- Infor employees: Obtain your coupon code from the [Infor Services Career Portal](#) (click the orange Infor Product Certification Program button.)
- Campus Plus members: Get your coupon code on the Infor Campus landing page.
- If you require an additional time accommodation for a disability or because English is not your first language, send a request to [certification@infor.com](mailto:certification@infor.com) at least 5 days prior to your exam date/time.

### Onsite

Prior to registering for an exam, please follow the steps below to register for your preferred exam date/time:

1. If required, create a new account by clicking [here](#).
2. If you already have an account, login to [Webassessor](#).
3. Click Register for an Exam.
4. Click Select next to the Onsite Proctored option for the exam you wish to attempt.
5. Search for a test center or choose one of the closest test centers listed and click Select.
6. Select your preferred date and time to attempt the exam. (Test centers set their own testing schedules.)
7. Read and accept the Terms and Conditions and then click Select.
8. If you have a coupon code, enter the code and click Apply.
9. If the exam details are correct, click Checkout.
10. If using a credit card, enter your credit card information and click Submit.
11. After confirming payment, click Done. You will receive a confirmation email with your Test Taker Authorization Code and additional onsite details.

#### **Please Note:**

- Ensure you have your Test Authorization Code with you when you arrive at the test center. You cannot attempt your exam without the Test Authorization Code, and no refund will be provided.
- Please arrive at the test center at least 15 minutes prior to your scheduled exam.
- Parking and other test center specific instructions are included in your confirmation email.

[Register here](#)

## Online

Prior to registering for an exam, please follow the steps below at least 5 days prior to you preferred exam date/time:

1. [Test your Internet connection](#) to ensure your computer meets the required speeds for online testing.
2. Validate you have the required webcam (built-in webcams ARE permitted), microphone (headsets are NOT permitted) and security software installed as outlined on [this Kryterion help page](#).
3. If you encounter any problems, contact Kryterion Support:
  - o Email: [support@kryteriononline.com](mailto:support@kryteriononline.com)
  - o Live Chat: <https://www.kryteriononline.com/test-taker/online-proctoring-support>
  - o Phone: 1-877-313-2008 (U.S.) or +001-602-659-4679 (International)
4. If required, create a new account by clicking [here](#).
5. If you already have an account, login to [Webassessor](#).
6. Click Register for an Exam.
7. Click Select next to the Online Proctored option for the exam you wish to attempt.
8. Select your preferred date and time to attempt the exam and click Select.
9. Read and accept the Terms and Conditions and then click Select.
10. If you have a coupon code, enter the code and click Apply.
11. If the exam details are correct, click Checkout.
12. If using a credit card, enter your credit card information and click Submit.
13. After confirming payment, click Done.
14. You will receive a confirmation email.

[Register here](#)

## Exam Topic Area Summary

The following summarizes the percentage of each topic area included on the exam:

- Planning - 10%
- Processing - 8%
- Configuring - 17%
- Using - 65%

## Related Training and Documentation

Although not required, the following training courses and documentation cover content included in this exam:

- Training courses on Infor Campus:
  - M3: Food and Beverage Foundation in Cloud Edition

## Exam Objectives by Topic Area and Resource

This certification exam includes the following exam objectives by topic and resource.

Resource and related exam objective(s)	Topic Area and Percentage			
	Planning	Processing	Configuring	Using
	10%	8%	17%	65%
<b>M3: Food and Beverage Foundation in Cloud Edition</b>				
Describe the predefined demand and supply planning process.	X			
Describe the predefined procurement process.		X		
Identify the configurations required for the main food and beverage processes.			X	
Explain how to manage some typical food and beverage concepts.			X	
Identify the concepts and principles of the Infor M3 Food and Beverage solution.				X
Describe the predefined manufacturing execution process.				X
Describe the predefined distribution order process.				X
Describe the predefined order fulfillment process.				X
Explain some of the predefined activities within the finance section.				X
Describe the predefined process that supports interaction with the inventory in a warehouse.				X
Describe the predefined process that supports the quality and safety of products.				X
Explain how to manage some typical food and beverage concepts.				X

## Questions and Help

Additional Certification Program information is available at [www.infor.com/certification](http://www.infor.com/certification)

The Certification Program rules, policies, and procedures, including credentials and badging, are available in the [Infor Certification Program Guide](#).

Additional information about Infor Education training courses is available at [www.infor.com/education](http://www.infor.com/education).

Your results will be available in [CertMetrics](#) 24 hours after you receive your test results.

If you experience any issues when registering for a certification exam, please contact [support@kryteriononline.com](mailto:support@kryteriononline.com).

If you need help registering for a training course, please contact:

- For Americas: [EducationAmericas@infor.com](mailto:EducationAmericas@infor.com)
- For Europe, the Middle East and Africa: [EducationEMEA@infor.com](mailto:EducationEMEA@infor.com)
- For Asia Pacific: [EducationAPAC@infor.com](mailto:EducationAPAC@infor.com)

## Sample Questions

The sample questions below provide examples of the types of questions included on the certification exams delivered through the Webassessor testing platform. The correct answers are provided for reference purposes only in the following Key to Sample Questions section. **Note:** The Webassessor platform randomizes all certification question items and answer options during the exam.

- Which one of the following planning concepts requires information about the demand for goods, derived from sales forecasts and customer orders and also takes details of stock levels, released and open manufacturing, distribution and purchase orders together with firm planned orders?
  - Material requirements planning
  - Reorder point planning
  - Manufacturing resource planning
  - Master planning
- Which one of the following procure to pay sub-processes includes the supplier confirming the order, the supplier confirming that the goods have been sent, and the carrier has sent notifications during shipment?
  - Prepare to report goods receipt
  - Put-away to inspection and statistics
  - Picking to packing
  - Planned order to purchase order
- You need to create a report to review a specific cost center split by account. Which one of the following allows you to do this?
  - CINAAC files
  - Balance keys
  - Accounting rules
  - Datasets
- The costing methods used within the preconfigured Implementation Accelerator (IA) for M3 Food and Beverage database include average and standard costing for purchased items and standard costing for which two of the following? Choose 2 answers.
  - Direct materials and overhead
  - Package management items
  - Grower contract management items
  - Manufacturing/production orders
- Select from the drop-down lists on the right, the lot-related information that corresponds with each description on the left. Use an option only once, however, not all options will be used.

A. The number of days an item is good to sell.	<input type="text" value="Choose One"/>	Sales date
B. The number of days an item lasts before it expires.	<input type="text" value="Choose One"/>	Expiration date
C. The number of days a product retains its properties and quality.	<input type="text" value="Choose One"/>	Aging date
D. The date past which a product is no longer expected to be fresh.	<input type="text" value="Choose One"/>	Shelf life
		Sales time
		Best before time

**Note:** In Webassessor the responses on the right display in a drop-down list box.

6. You need a specification automatically attached after the creation of an order is completed. Which one of the following should you use?
- A.  Specification IDs
  - B.  Specification groups
  - C.  Specification entities
  - D.  Specification templates
7. The Best Eggs Company produces brown and white eggs that come in various sizes. Which one of the following can they use to describe the eggs in detail, while avoiding additional (often duplicate) item numbers in the item master?
- A.  Strings
  - B.  Attributes
  - C.  Item IDs
  - D.  Features
8. Which one of the following allows users to easily find the information they need on a single screen, with objects such as key performance indicators (KPIs), alerts, posts, tasks, and documents?
- A.  Infor OS Homepages
  - B.  Infor Ming.le™
  - C.  Infor Document Management
  - D.  Infor ION®
9. Which one of the following is for manufacturers buying harvested materials, such as crops, from farmers who need to establish and manage advanced contracts?
- A.  Package Management
  - B.  Grower Contract Management
  - C.  Infor LifeCycle Manager
  - D.  Catch Weight Management
10. Select from the drop-down lists on the right, the Infor technology that corresponds with each description on the left. Use an option only once. However, not all options will be used.
- |   |   |                           |
|---|---|---------------------------|
| A. The Infor integration technology, built on HTML5, that easily integrates a wide range of disparate systems.  | <input type="text" value="Choose One"/> | Infor Document Management |
| B. The groundbreaking Infor collaboration and business process management technology.   | <input type="text" value="Choose One"/> | Infor ION®                |
| C. The Infor technology enabling single sign on and centralized authorization.  | <input type="text" value="Choose One"/> | Infor ION Business Vault  |
| D. The Infor supporting technology that dramatically accelerates reporting and analytics by moving critical background functions onto a separate, dedicated resource. | <input type="text" value="Choose One"/> | Infor Ming.le™            |

Infor Business Intelligence

Infor Federation Services

**Note:** In Webassessor the responses on the right display in a drop-down list box.

## Key to Sample Questions

The correct answers for the Sample Questions are provided here for reference purposes only. **Note:** The Webassessor platform does not provide correct answers/feedback during the exam.

- Which one of the following planning concepts requires information about the demand for goods, derived from sales forecasts and customer orders and also takes details of stock levels, released and open manufacturing, distribution and purchase orders together with firm planned orders?
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B. The number of days an item lasts before it expires.	<input type="text" value="Choose One"/>	Shelf life
C. The number of days a product retains its properties and quality.	<input type="text" value="Choose One"/>	Best before time
D. The date past which a product is no longer expected to be fresh.	<input type="text" value="Choose One"/>	Expiration date
Not Used		Sales date
Not Used		Aging time

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  - C.  Infor Document Management
  - D.  Infor ION®
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  - C.  Infor LifeCycle Manager
  - D.  Catch Weight Management
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- |   |  |                             |
|---|--|-----------------------------|
| A. The Infor integration technology, built on HTML5, that easily integrates a wide range of disparate systems.  | <input style="border: 1px solid black; padding: 2px 5px;" type="button" value="Choose One"/> ▼ | Infor ION®                  |
| B. The groundbreaking Infor collaboration and business process management technology.   | <input style="border: 1px solid black; padding: 2px 5px;" type="button" value="Choose One"/> ▼ | Infor Ming.le™              |
| C. The Infor technology enabling single sign on and centralized authorization.  | <input style="border: 1px solid black; padding: 2px 5px;" type="button" value="Choose One"/> ▼ | Infor Federation Services   |
| D. The Infor supporting technology that dramatically accelerates reporting and analytics by moving critical background functions onto a separate, dedicated resource. | <input style="border: 1px solid black; padding: 2px 5px;" type="button" value="Choose One"/> ▼ | Infor ION Business Vault    |
| Not Used  |  | Infor Business Intelligence |
| Not Used  |  | Infor Document Management   |

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## About Infor

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