

# Reimagine work with Infor Industry AI

Enterprise artificial intelligence solutions built for innovation



Infor™ Industry AI solutions are purpose-built for industry-specific processes, enabling personalized insights, accelerated work, and elevating what's possible with artificial intelligence (AI) in the flow of work. Powered by the Infor OS Platform and Amazon Web Services® (AWS®), Infor Industry AI solutions ensure scalable, secure, and responsible AI implementation.

## Why leaders use Infor Industry AI



### Personalize insights

Unleash the potential of your data with AI-driven insights to curate experiences, predict demand, and optimize pricing.



### Accelerate the flow of work

Drive hyper-productivity with AI-driven workflows for every user, maximizing productivity and impact exactly where they work.



### Elevate what's possible

Future-proof your business with Infor industry experts guiding you to reimagine work using AI to enhance your competitive edge.

## Explore impactful AI strategies

Get started by seeing the possibilities of infusing predictive, prescriptive, and generative AI directly where you work.



### Elevate decisions with predictive insights

Unlock AI-driven insights across your business with **Infor Augmented Intelligence Service**, an AI managed service.



### Automate using AI-driven processes

Eliminate manual tasks and improve efficiencies by automating processes with **Infor Value+ Solutions** in less than 30 days.



### Unleash hyper-productivity with generative AI

Empower your users to be hyper-productive in everything they do with **Infor GenAI**—embedded in Infor CloudSuite™ enterprise resource planning (ERP) solutions.

## Drive the business forward with top AI use cases

From day-to-day tasks to critical business decisions, see where AI can boost efficiency, identify new opportunities, and mitigate risk. Take advantage of a robust library of Industry AI use cases built with deep industry expertise.

### Elevate decisions, guided by Infor Augmented Intelligence Service

#### Product Recommendations

Discover product suggestions and substitutes based on historical orders and inventory

#### Demand Forecasting

Improve forecast accuracy with insights from historical sales, market trends, and production plans

#### Pricing Optimization

See pricing recommendations based on market trends, customer behavior, and competitive pricing factors

#### Parts Matching

Accurately identify and match compatible products/parts based on specifications, compatibility, and user requirements

### Automate processes with Infor Value+ Solutions

#### Invoice Processing

Automate the retrieval and registration of accounts payable invoices

#### Service Ticket Creation

Automate the creation and summarization of internal Jira or ServiceNow IT tickets

#### Customer Ordering & Profitability Insights

Understand order patterns and segmentation based on their profitability

#### Vendor Performance Insights

See relative grading based on promptness of and quantity of delivery, and quality of products delivered

### Unleash hyper-productivity with Infor GenAI

#### Tailored Service Guidelines Generation

Create customized troubleshooting guidelines based on reported resolutions from historical service reports

#### Assisted Project Executive Summary

Understand immediately how projects are performing, with actionable next steps

#### Assisted Product Attributes Generation

Maintain a comprehensive product catalog by streamlining the product attribute creation process

#### Product Advisor

Generate a detailed support guide tailored to a specific item with a list of potential faults and associated resolutions

## Industry leaders trust Infor to accelerate their AI adoption

Leading organizations achieve tangible, operational advantages with Infor Industry AI solutions.

### 83%

increase in sales productivity



### 900,000

yearly manual visual inspections, now automated



### 5%

reduction in inventory costs



## Discover AI-driven insights built for the business with Infor Augmented Intelligence Service

Get curated insights delivered to you without requiring data science talent. As a managed service, you can skip the hassle of building your own AI model and gain predictive and prescriptive AI-driven insights in just 90 days with guided expertise.

### Elevate decision-making for business users:

#### Improve customer experience

Generate customer insights on what to sell and how to keep them happy to improve retention and revenue growth

- Product recommendations
- Customer churn
- Duplicate orders

#### Drive operational efficiency

Reduce manual processes and boost manufacturing quality with quality control insights and diagnostic support

- Inventory rebalancing
- Spare parts management
- Smart work orders

#### Reduce asset costs

Maximize the life of assets with insights on asset health, maintenance, and parts needs

- Predictive Maintenance
- Scrap Reduction
- Packaging Optimization

#### Predict future demand

Improve forecast accuracy accross the business informed by historical data and current market conditions

- Financial Forecasting
- Demand Forecasting
- Sales Forecasting

#### Optimize pricing

Shape pricing strategies using market drivers and pricing history to inform pricing margins

- Margin analysis
- Strategic pricing analysis
- Contract recommendations

#### Manage labor efficiency

Attract, engage, and retain talent to accelerate hiring, avoid attrition costs, and manage employees

- Labor forecasting
- Employee churn
- Timesheet anomalies

# Accelerate automations with Infor Value+ solutions

Infor Value+ is a catalog of pre-built Infor ERP solution add-ons designed to complement your Infor ERP by automating a process, providing insight, or pulling information and tasks together.

See results in less than 30 days:		
<div><b>Value+ Enterprise Automations</b></div> <div>Eliminate manual tasks and improve efficiency with solutions that automate processes:</div> <div><ul style="list-style-type: none"><li>• Invoice Processing</li><li>• Proof of Delivery Digitization</li><li>• Contract Expiration Management</li><li>• Vendor Compliance Checks</li></ul></div>	<div><b>Value+ Insights</b></div> <div>Identify new opportunities for revenue and margin growth with AI-generated insights:</div> <div><ul style="list-style-type: none"><li>• Customer Ordering Insights</li><li>• Customer Profitability Insights</li><li>• Vendor Performance Insights</li></ul></div>	<div><b>Value+ Advanced Workspaces</b></div> <div>Combine all the critical functions of a user's day-to-day role with an AI-powered, centralized place to work:</div> <div><ul style="list-style-type: none"><li>• Buyer Advanced Workspace</li><li>• Customer Service Rep Advanced Workspace</li><li>• AR Credit Manager Advanced Workspace</li><li>• Production Supervisor Advanced Workspace</li></ul></div>





# Unleash hyper-productivity with Infor GenAI

Embedded in Infor CloudSuite, Infor GenAI is built to enrich your enterprise workflows so you can focus on hyper-productive work. Use Infor GenAI to write, summarize, analyze, and interact with your data and processes in a smarter, faster way.

Reimagine efficiency at scale:			
Write	Summarize	Analyze	Interact
Turn hours of writing, re-writing, and localizing into minutes with one-click efficiencies.	Make informed decisions with trusted insights. Allow AI to handle the heavy lifting.	Determine the best course of action with instant insights on your complex manufacturing processes.	Get answers instantly about your business documentation, processes, and policies with trusted agents by your side.
Generate and translate: <ul style="list-style-type: none"><li>• Product descriptions</li><li>• Troubleshooting guidelines</li><li>• Business process emails</li></ul>	Understand: <ul style="list-style-type: none"><li>• Project executive summaries</li><li>• Production performance</li><li>• Budget performance</li></ul>	Act on: <ul style="list-style-type: none"><li>• Contract comparisons</li><li>• Activity performance</li><li>• Process insights</li></ul>	Chat about: <ul style="list-style-type: none"><li>• Business documentation</li><li>• IT service tickets</li><li>• Project performance</li></ul>

## About Infor

Infor is a global leader in business cloud software products for companies in industry-specific markets. Infor builds complete industry suites in the cloud and efficiently deploys technology that puts the user experience first, leverages data science, and integrates easily into existing systems. Over 67,000 organizations worldwide rely on Infor to help overcome market disruptions and achieve business-wide digital transformation.

[infor.com](https://infor.com)

Explore the possibilities of Infor Industry AI

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