# Infor **Nexus**

SUPPLY CHAIN MANAGEMENT

Optimize your supply chain network with Infor Nexus

# Supply chain as a digital ecosystem

In a world of rapidly evolving, increasingly demanding customer expectations, traditional supply chain processes can't compete. To win in the digital age, companies must operate as agile business networks that connect systems, processes, and partners of all types with visibility, automation, and insights—from source to customer.

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# Gain a clear view of your supply chain

### You can't manage what you can't see

Visibility is the foundation of supply chain excellence. For companies to run their supply chains with the level of speed, flexibility, and precision required of businesses today, internal and external silos must be removed and replaced with transparency via intelligent information. Using an advanced, cloud-based network that connects all the supply chain partners, events, and devices, Infor Nexus<sup>™</sup> solutions offer end-to-end visibility with real-time, actionable insights that enable companies to respond decisively to disruptions, seize opportunities, and orchestrate and fulfill demand from anywhere in the supply chain.



### It starts with the network

#### Network thinking

As supply chain management continues to evolve, the best companies realize they can no longer act as single, separate organizations. Instead, these companies are beginning to work as interconnected, agile business networks that can respond more effectively to dynamic situations.

To achieve this agile state of being, traditional enterprise solutions are no longer enough. What's now required is a network approach—one that can model the complex business relationships among trading partners and service providers.

#### The community

A technology platform by itself isn't enough to deliver breakthrough results. A platform is only as strong as its community of users. Functioning as a single-instance business network for over 20 years, the Infor" Nexus supply chain network hosts a thriving community of suppliers, manufacturers, logistics providers, financial institutions, and category leaders across industries. Collectively, the global network encompasses more than 74,000 companies and over 100,000 users, processes more than US\$500 billion in global trade, and offers a new level of supply chain insight that fuels "networked intelligence."

80%

of the data that companies need to run their supply chains sits outside their four walls, locked up in partner systems

times per second is how quickly supply chain activity changes on the Infor Nexus network

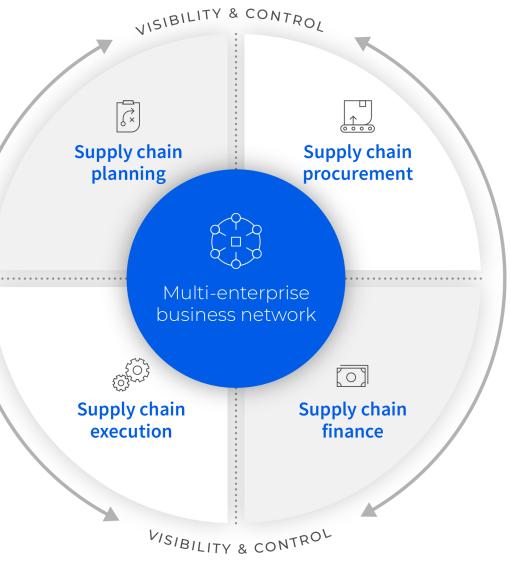
# Agility, velocity, and control all in one place

### The networked supply chain

When new technologies and global events disrupt industries, supply chains typically bear the brunt of the impact. Companies need proactive adaptability instead of forcing their traditional supply chains to cope with new pressures. But companies shouldn't upgrade their various processes in isolation; tackling planning, procurement, and execution in separate silos creates systemic inefficiencies.

Instead, companies need holistic digital supply chain transformation—from planning through execution both internally and with external partners as well. Such transformation also includes supply chain finance—as supply chains can't run without sufficient capital.

Infor is the only provider that combines planning, procurement, execution, and supply chain finance with a multi-enterprise business network for an unparalleled level of visibility, flexibility, and control.



Combining planning, procurement, execution, and finance with a multi-enterprise business network

# End-to-end planning to drive profitable, sustainable growth

Evolving product portfolios, dynamic markets, unavoidable constraints, and expanding networks create a dizzying array of go-to-market options—and a widening gap between getting it done and getting it right. Infor Nexus allows organizations to intelligently sense demand signals in order to balance supply levels to meet customer expectations and business goals.

Modular applications target key sources of complexity, leveraging a common platform to harmonize operations and strategy. Advanced algorithms support demand sensing and supply planning, and inventory and production planning—all to identify the best use of assets and optimize performance.

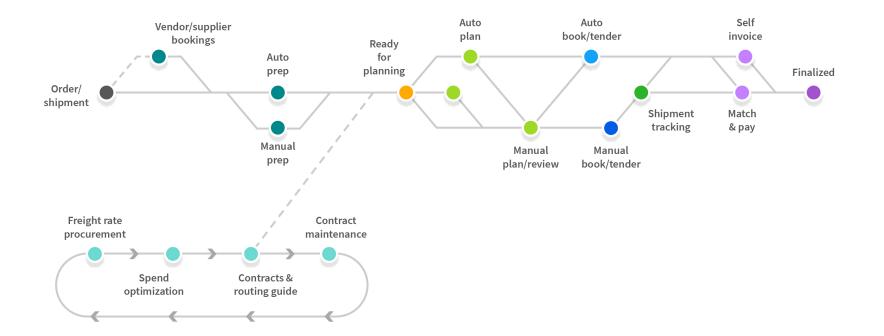


### SUPPLY CHAIN EXECUTION

# Global transportation control

### Visibility and mastery over complex supply chain flows

Infor Nexus Transportation Management is a solution uniquely designed for the global enterprise to orchestrate and optimize global shipping flows. Whether your focus is on speed or ongoing cost containment, you need a global platform that not only helps you overcome today's planning and execution silos, but provides the digital transformation needed for successful supply chains. Infor Nexus Transportation Management lets you go beyond shipment monitoring to integrate planning, rating, and tendering to generate																																																																		
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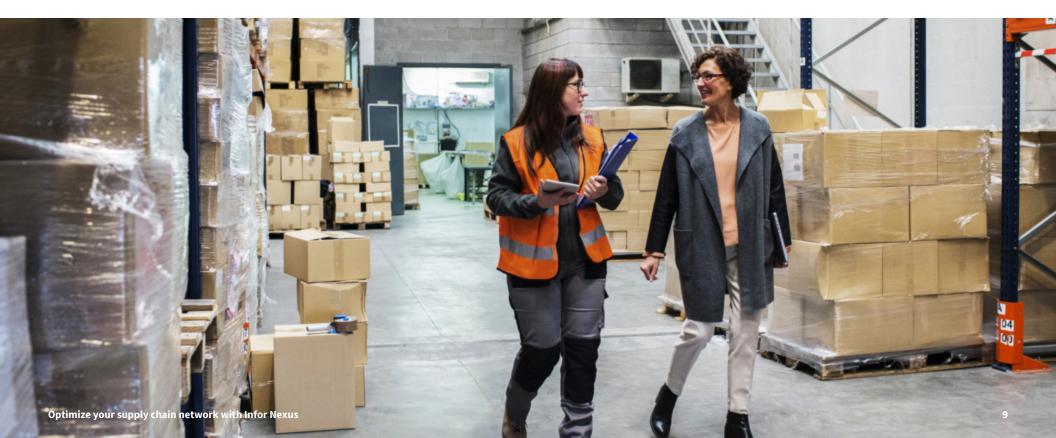


# Digital supplier engagement drives a new level of agility

Even companies that rely on contract manufacturers aren't willing to lose visibility and control over their supply base. In fact, these relationships require even more transparency and collaboration in order to succeed. Businesses have traditionally struggled with complex supply chain orchestration because disparate systems and disconnected, manual processes slow down the speed of communication and add strain to supplier relationships.

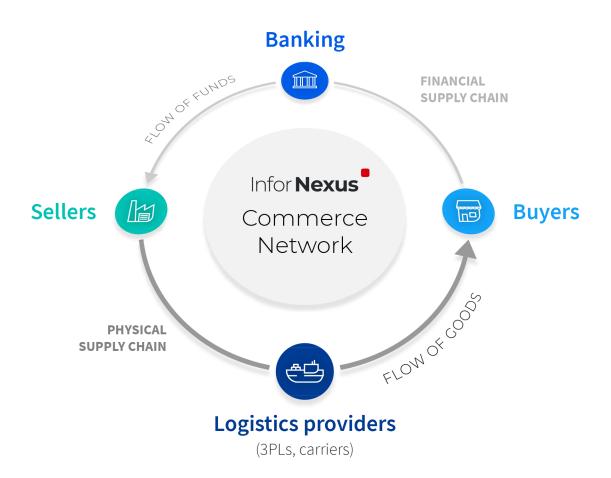
Infor Nexus provides a single point of engagement with contract manufacturers and suppliers for processes from plan to pay. Companies can digitally share and align on plans, forecasts, and orders to obtain early warnings of potential issues and help

assure supply. They can improve logistics throughput, beginning at origin, with solutions that automate supplier packing, labeling, and shipping processes. Companies can generate advance shipping notices to streamline receiving at distribution centers (DCs) and warehouses, and ensure packing and labeling accuracy to enable direct ship and cross-dock programs. The entire procure-to-pay process can be automated—inducing settlement to improve cash flow visibility and free up talent to work on more value-added tasks.



# Financial stability

Capital-related risk has a direct impact on the health of the supply chain. By connecting the physical and financial supply chains, Infor Nexus provides a unique opportunity for companies to strengthen their supply chains holistically through finance.															1							
A networked approach to buyer-supplier-finance-provider relationships can enable data to power new, innovative financing programs. Suppliers have more options for obtaining cash at reasonable rates. Buyers alleviate pain and stress in their supplier relationships. The supply chain, as a whole, operates in a healthy, collaborative environment. In the end, the brand with the strongest															r							
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### OPEN DEVELOPMENT PLATFORM

# Rapid innovation

### Quickly develop and deploy custom applications in the network

The Infor Nexus network application platform allows companies and their partners to add new functionality, data, and business processes to the networked supply chain by extending and customizing the core technology platform.

Companies can securely deploy robust business applications in the cloud or on mobile devices to gain competitive advantage via innovation, differentiation, and agility.



# The leaders are already here

### Infor Nexus in action

Some of the biggest and most respected companies in the world use Infor Nexus it to gain competitive advantage, increase efficiency, and maximize profit.

Case studies: Achieving supply chain excellence across industries

### \$

A \$70 billion pharmaceutical company established a logistics control tower to track

inventory and payments across more than 2,500 transport lanes



A leading agriculture science company established a 4PL strategy to leverage logistics expertise to realize a 13% reduction in freight spend



A \$50 billion manufacturer removed 3 days of inventory through better visibility and control of inbound and outbound supply chain flows

### R

### A \$24 billion athletic footwear provider

created a touchless payment process and captured invoice discounts in exchange for early payments to suppliers



### A \$83 billion consumer products company

used Infor Nexus visibility to identify and eliminate \$50 million in excess detention and demurrage fees in Latin America



### One of the world's largest producer, distributor, and marketer of branded processed food experienced a 26% inventory reduction, an 8% decrease in transportation spend, and lowered customs broker costs by 56%

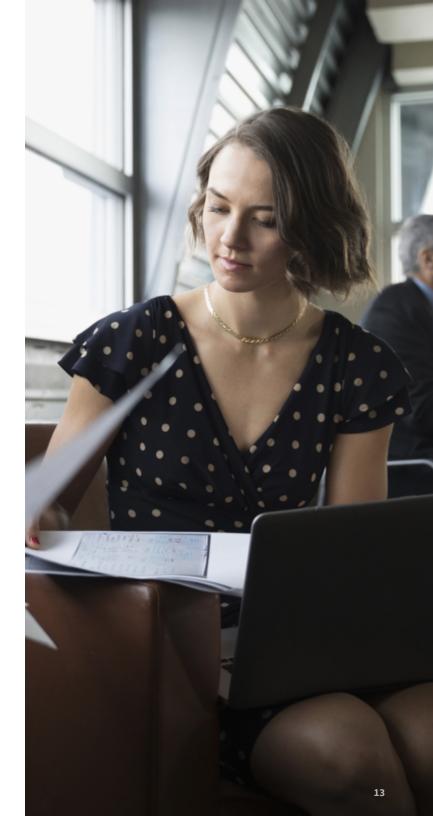
## Constant innovation

The key to a successful supply chain in today's increasingly digital world is interconnections between organizations and their partners that enables end-to-end visibility, insight, and automation. A supply chain network platform that allows organizations to connect their internal systems to a single-instance, multi-enterprise commerce network, creates the foundation for a true digital supply chain. Infor Nexus is a cloud-based platform designed to streamline global trade, enable networked analytics, and provide the visibility and control supply chains need to serve their customers more efficiently.

Infor Nexus allows supply chains to:

- Connect a diverse network of customers and trading partners
- Support processes that span enterprise and geographical boundaries
- Collaborate efficiently with suppliers through a single version of the truth
- Track shipments in real time and reduce freight spend
- Implement predictive intelligence for proactive sense and response

### LEARN MORE 7



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