

Infor CloudSuite Industrial Enterprise for IM&E: From complexity to competitive advantage for CEOs

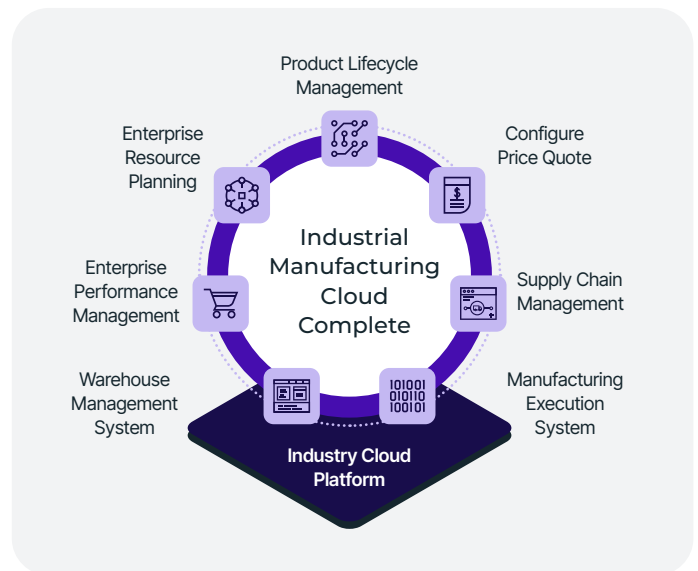


The world has changed—has your ERP? How are you improving productivity and quality across multiple sites while maintaining agility? How quickly can you integrate acquisitions without sacrificing control or customer experience? And how confident are you that your digital bets today will deliver measurable value—fast?

For chief executive officers (CEOs) in industrial machinery and equipment (IM&E), disruption is now constant. Supply chains shift overnight, regulations proliferate, and customer expectations move from products to personalized outcomes and lifecycle services. Traditional enterprise resource planning (ERP) systems—designed for a slower, simpler era—can't keep up. They fragment data, slow decisions, and turn mergers and acquisitions (M&A) into multi-year integration projects that distract from growth. The result is a value void: ambitious transformation goals on one side, disappointing outcomes on the other. **Infor CloudSuite™ Industrial Enterprise closes that gap with a technology foundation engineered for IM&E complexity, so you can turn volatility into a durable advantage.**

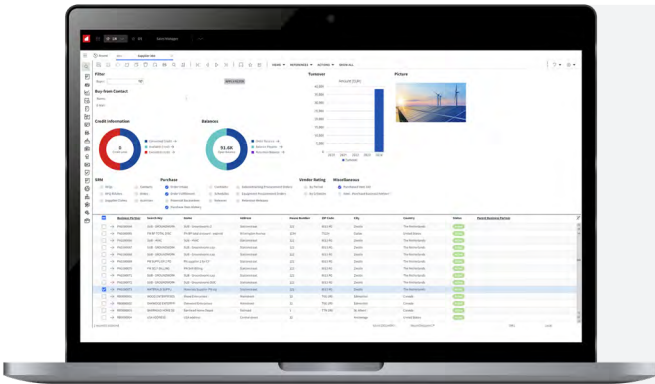
Business goals delivered with speed and control

At board level, we understand that the mandate is clear: grow earnings before interest, taxes, depreciation, and amortization (EBITDA) and shareholder value, expand into new markets and revenue streams, accelerate innovation without inflating cost-to-serve, and meet global regulatory and sustainability standards without slowing the business. Infor™ CloudSuite Industrial Enterprise aligns to these goals from day one. It's an industry-specific Infor CloudSuite, not a generic platform: processes are preconfigured for IM&E microverticals; data models reflect engineer-to-order (ETO), make-to-order (MTO), and project-centric manufacturing; and embedded artificial intelligence (AI) and robotic process intelligence convert visibility into action—faster.



Acquisition-driven growth depends on having the agility to absorb new businesses without disrupting performance. Infor's multi-tenant cloud architecture supports rapid onboarding of new sites and entities with consistent governance and performance. If your strategy emphasizes service growth, you need lifecycle profitability. Integrate field service and project management with core cloud ERP, bringing installation, maintenance, spares, and contracts into a single picture, so service becomes a reliable profit engine, not a cost center.

Lead strategic growth with less risk and more speed



Infor CloudSuite Industrial Enterprise gives CEOs a unified operating platform across multi-company IM&E operations, speeding integration and reducing risk. Embedded AI and automation surface early signs of margin, supply, and delivery pressure so decisions are proactive. Integrated product lifecycle management (PLM) accelerates innovation through governed change, while built-in compliance, global reporting, and connected supply chain and warehouse capabilities strengthen resilience and traceability.

Executive visibility that turns complexity into control

Infor CloudSuite Industrial Enterprise gives executives a clear, consistent view of performance across finance, operations, and services, enabling confident communication around OTIF, OEE, quote-to-cash, inventory, and margins. The platform helps leaders meet board expectations for cloud adoption, speed-to-market, simplification, and revenue diversification by combining AI-driven automation, real-time MES visibility, accurate and manufacturable CPQ, disciplined warehouse execution, resilient supply chain planning, and lifecycle control through PLM and project-centric ERP. Together, these capabilities remove bottlenecks, reduce manual work, strengthen delivery reliability, and protect margins—creating a connected, end-to-end operating system for IM&E where execution is faster, decisions are clearer, and outcomes are more predictable.

The ROI is real: Evidence and results that matter

Confidence comes from handling real-world complexity, proving return on investment (ROI), and scaling securely. Infor CloudSuite Industrial Enterprise manages multi-site, multi-company operations without compromise, supports ETO, MTO, and assemble-to-order (ATO) manufacturing natively, and runs on a secure, scalable cloud architecture with governance built in.

Independent validation reinforces the business case:



114% ROI
in 20 months

[Forrester Total Economic Impact™ \(TEI\) study](#)



Highest in
3 out of 7
Use Cases

[Gartner® Critical Capabilities for Cloud ERP for Product-Centric Enterprises 2025](#)



Leader in
enterprise ERP

[Nucleus Research Enterprise ERP Technology Value Matrix 2025](#)

Most importantly, CEOs in similar environments report tangible outcomes: faster integrations, fewer bespoke developments, and quicker access to modern capabilities without destabilizing operations.

Turning complexity into competitive advantage with real measurable impact:



SKM Air Conditioning scaled globally on Infor's multi-tenant cloud, increasing capacity and cutting lead times.

[Read more](#)



Oberg Industries managed thousands of concurrent production orders while improving on-time delivery and efficiency.

[Read more](#)



Combilift accelerated speed-to-quote and improved customer experience with Infor CPQ and Infor CloudSuite Industrial.

[Read more](#)

These aren't isolated successes—they reflect an operating model built for IM&E realities.

From volatility to velocity: The CEO advantage

If you've ever asked, "How do we modernize without disrupting production?" or "How do we scale service without dragging margins?", Infor CloudSuite Industrial Enterprise is your answer. It replaces brittle, bespoke ERP landscapes with an industry-specific cloud platform that moves as fast as your strategy.

Get more with Infor and disrupt your industry, not your operations

Bridge the value void and turn strategy into execution with Infor CloudSuite Industrial Enterprise—designed to help IM&E leaders integrate faster, innovate with less risk, and scale services profitably.

About Infor

Infor is a global leader in business cloud software products for companies in industry-specific markets. Infor builds complete industry suites in the cloud and efficiently deploys technology that puts the user experience first, leverages data science, and integrates easily into existing systems. Over 67,000 organizations worldwide rely on Infor to help overcome market disruptions and achieve business-wide digital transformation.

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Turn IM&E volatility
into value with Infor

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