

Leading waste
management
company SAR AS
to deploy Infor
CloudSuite
Equipment across its
global organization



SAR AS was established in 1987. The recycling and energy recovery specialists now offer a full range of services which are trademarked as Waste Chain Management, WCM®. SAR focuses primarily on hazardous waste fractions and drilling waste from the petroleum industry. Its mission is to turn waste into value by offering counselling, handling, and processing at its own facilities. SAR offers some of the most environmentally-friendly treatment solutions available on the market.

Thanks to a chain of strategically-located divisions along the Norwegian coast, SAR's receiving and processing depots stretch from Stavanger in the south to Hammerfest in the north. The typical SAR customer is involved in offshore and land-based industry. The SAR Group has about 250 employees on 11 locations in Norway and Kuwait.

"It was important for us that Infor could cover our needs and at the same time, we could update our system, improve data capture, establish a basis for decision-making, and benefit from new functionalities to support our future growth. We are very pleased to have Infor on board to help us implement the system to assist us in reaching our goals and future growth."

- GEIRLILAND CFO, SARAS



Established in 1987, SAR is based in Norway and Kuwait with employees at 11 sites. To ensure full process visibility, the company needed to replace its legacy systems with a modern, fully-integrated enterprise resource planning (ERP) platform. Following a competitive bid process with IFS and Netsuite® as the other finalists, SAR chose Infor® CloudSuite.

The comprehensive solution from Infor will provide SAR with detailed planning capabilities across its operations in addition to enhanced control and traceability of its waste management processes. Leveraging the intuitive, browser-based Infor interface, SAR's mobile workforce will be able to perform transactions and traceability in real time using handheld devices. By implementing an end-to-end solution that provides a seamless process from customer self-service reporting, transportation and pick-up to reversed process flow, SAR will also be able to offer a better user experience to its employees and partners.

"We are building a circular economy that would let SAR be a sustainable waste management company. We therefore had to rethink our processes. Our current system would not let us do this. This also meant that we had to look for a cloud offering where we could adapt as much industryspecific functionality out of the box as possible. In the future, with Infor's help, we will possess this capability, thus eliminating the necessity to customize the software according to SAR's operations. It was important for us that Infor could cover our needs and at the same time and at the same time, we could update our system, improve data capture, establish a basis for decision-making, and benefit from new functionalities to support our future growth, said SAR CFO Geir Liland. "We are very pleased to have Infor on board to help us implement the system to assist us in reaching our goals and future growth."



Business results and efficiencies

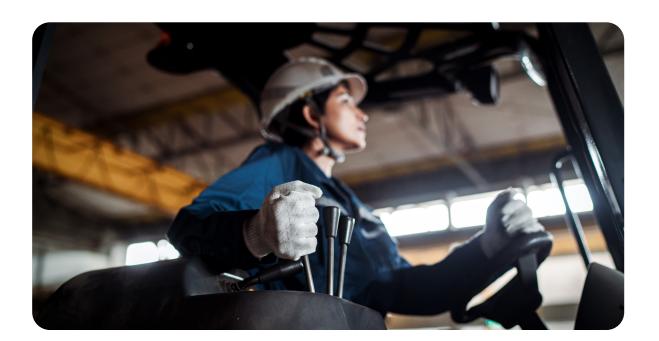
- Wanted to become a more sustainable waste management company, which meant rethinking its processes
- Required a system that offered industry-specific functionality out of the box
- Needed to improve data capture, establish a basis for decision-making, and leverage new functionalities to support future growth





Erlend Skaar-Olsen, Country Manager of Infor in Norway, added, "We are very happy that SAR has chosen to partner with Infor as the company continues to expand internationally. We look forward to working with SAR to support its internal and external processes across the entire value chain and to further increase the overall efficiency of the company. SAR is adding value and helping the oil industry to achieve their goals of sustainable production."

Infor CloudSuite Equipment will initially be deployed across the company's Norwegian sites with international sites to follow. The implementation has already started and is scheduled to go live in May 2021.



About Infor

Infor is a global leader in business cloud software products for companies in industry specific markets. Infor builds complete industry suites in the cloud and efficiently deploys technology that puts the user experience first, leverages data science, and integrates easily into existing systems. Over 67,000 organizations worldwide rely on Infor to help overcome market disruptions and achieve business-wide digital transformation.

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