



CASE STUDY

Leading waste management company SAR AS to deploy Infor CloudSuite Equipment across its global organization

SAR AS was established in 1987. The recycling and energy recovery specialists now offer a full range of services which are trademarked as Waste Chain Management, WCM®. SAR focuses primarily on hazardous waste fractions and drilling waste from the petroleum industry. Its mission is to turn waste into value by offering counselling, handling, and processing at its own facilities. SAR offers some of the most environmentally friendly treatment solutions available on the market.

Thanks to a chain of strategically located divisions along the Norwegian coast, SAR's receiving and processing depots stretch from Stavanger in the south to Hammerfest in the north. The typical SAR customer is involved in offshore and land-based industry. The SAR Group has about 250 employees on 11 locations in Norway and Kuwait.

“ It was important for us that Infor could cover our needs and at the same time we could update our system, improve data capture, and basis for decision-making, and benefit from new functionalities to support our future growth. We are very pleased to have Infor on board to help us implement the system to assist us reaching our goals and future growth.”

GEIR LILAND
CFO, SAR AS



Headquarters

Tananger, Norway

Industry

Equipment

Employees

250

Infor product

Infor CloudSuite™ Equipment

Website

sargruppen.no

Established in 1987, SAR is based in Norway and Kuwait with employees at 11 sites. To ensure full process visibility, the company needed to replace its legacy systems with a modern, fully integrated enterprise resource planning (ERP) platform. Following a competitive bid process with IFS and Netsuite® as the other finalists, SAR chose Infor® CloudSuite.

The comprehensive solution from Infor will provide SAR with detailed planning capabilities across its operations in addition to enhanced control and traceability of its waste management processes. Leveraging the intuitive, browser-based Infor interface, SAR's mobile workforce will be able to perform transactions and traceability in real time using handheld devices. By implementing an end-to-end solution that provides a seamless process from customer self-service reporting, transportation and pick-up to reversed process flow, SAR will also be able to offer a better user experience to its employees and partners.

“We are building a circular economy that would let SAR be a sustainable waste management company. We therefore had to rethink our processes. Our current system would not let us do this. This also meant that we had to look for a cloud offering that we could adapt as much as possible industry-specific functionality out of the box. In the future we can and will not customize the software to how SAR operates. It was important for us that Infor could cover our needs and at the same time we could update our system, improve data capture, and basis for decision-making, and benefit from new functionalities to support our future growth” said SAR CFO Geir Liland. “We are very pleased to have Infor on board to help us implement the system to assist us reaching our goals and future growth.”

Business challenges

- Wanted to become a more sustainable waste management company, which meant rethinking its processes
- Required a system that offered industry-specific functionality out of the box
- Needed to improve data capture, provide a basis for decision-making, and leverage new functionalities to support future growth

Erlend Skaar-Olsen, Country Manager of Infor in Norway, added, “We are very happy that SAR has chosen to partner with Infor as the company continues to expand internationally. We look forward to working with SAR to support its internal and external processes across the entire value chain and to further increase the overall efficiency of the company. SAR is adding value and helping the oil industry to achieve their goals of sustainable production.”

Infor CloudSuite Equipment will initially be deployed across the company's Norwegian sites with international sites to follow. The implementation has already started and is scheduled to go live in May 2021.

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