

Nutreco strengthens global planning with Infor Demand Forecasting

Advanced supply chain capabilities drive consistency, visibility, and scalable growth across a complex global ecosystem



Overview

About Nutreco

Nutreco is a global leader in animal nutrition and aquafeed, operating through its two business lines, Trouw Nutrition and Skretting. Guided by its purpose, Feeding the Future, Nutreco delivers sustainable, science-based solutions for livestock farming and aquaculture. Operating in more than 35 countries and serving customers in over 90 markets, Nutreco supports farmers, integrators, and aquaculture producers through a global network of production facilities, research centers, and technical advisory teams.

Challenge



Global growth brought new complexity, and fragmented forecasting processes struggled to keep pace. Nutreco needed a standardized, scalable approach to support a maturing integrated business planning process.

Infor Solution



Infor Demand Forecasting, embedded within Infor CloudSuite Food & Beverage and part of the Infor Supply Chain Planning portfolio, helps drive planning improvements globally.

Outcome



Improved forecasting visibility using near real-time data, reduced manual effort, and stronger alignment between commercial and supply chain teams.

Challenge



From local workarounds to a global planning standard

As Nutreco expanded its global planning and supply chain transformation agenda, the gap between ambition and execution became clear. The company had a forecasting tool in place, but adoption varied widely across countries and teams. A significant portion of the planning process still depended on manual steps and spreadsheets running in parallel.

The result was a fragmented planning landscape. Forecasts were created, reviewed, and shared differently across markets. Manual data preparation introduced errors and limited traceability. Consolidating inputs required significant time, leaving planners little capacity for scenario evaluation, root cause analysis, or proactive decision support.

A typical planning cycle required teams to extract data, rebuild views in spreadsheets, align assumptions through separate exchanges, and consolidate information country by country.

“Our planning teams were spending more time preparing data than generating insights,” explains Luca Cavagna, Global IBP and Supply Chain Director at Nutreco. “We needed to move from disparate planning processes to a more cohesive and intelligent way of working.”

Adding another layer of complexity was Nutreco’s legacy forecasting and planning tool, which required custom integrations and ongoing data reconciliation with the ERP. As the organization scaled globally, this disconnected setup limited agility. Nutreco needed tight integration with Infor CloudSuite™ Food & Beverage—consistent master data, reliable and near real-time data, and a single foundation for end-to-end planning were non-negotiable requirements for a scalable global rollout. This would eliminate the overhead, align the data models, and enable forecast results to flow seamlessly into supply and production planning.



Infor Solution



A statistical forecasting foundation built for the global scale

Nutreco selected Infor™ Demand Forecasting to anchor its global demand planning process and support its longer-term digital transformation agenda. The platform's AI-driven statistical forecasting engine handles large, diverse datasets across product categories and markets, applying a consistent methodology while allowing for local relevance where planning practices differ by region. This combination of global standardization and local flexibility was a direct requirement for Nutreco's rollout across more than 35 countries.

Infor Demand Forecasting is embedded within Infor CloudSuite Food & Beverage, delivering the following benefits:

1

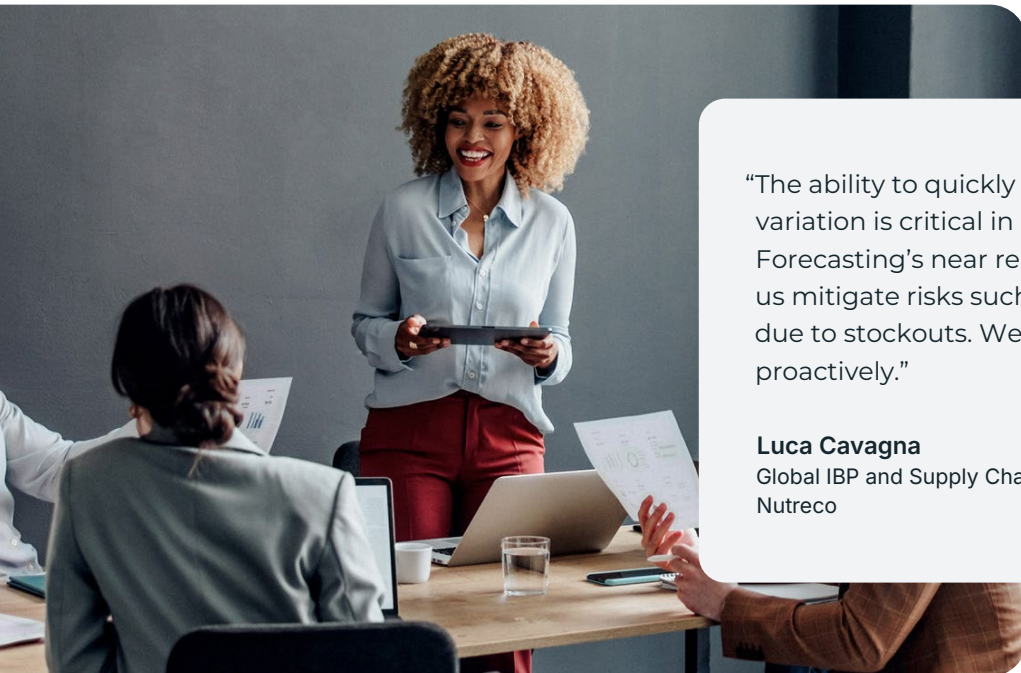
Faster deployment

The solution eliminated the integration complexity that typically slows forecasting deployments. There was no separate technical integration to build or maintain, helping Nutreco move more quickly from implementation to value.

2

Reliable data accuracy across a massive product portfolio

The embedded nature of The embedded architecture provides near real-time data, keeping Nutreco's forecasts up to date without the processing overhead. This means that any demand change is acted on immediately—helping avoid excess inventory or an inability to fulfill customer orders.



"The ability to quickly detect and respond to demand variation is critical in our industry. Infor Demand Forecasting's near real-time responsiveness is helping us mitigate risks such as excess inventory or lost sales due to stockouts. We are better positioned to act proactively."

Luca Cavagna

Global IBP and Supply Chain Director
Nutreco

3

Forecasters see only what matters

Infor Demand Forecasting includes advanced exception management that prioritizes situations and outliers by severity, so forecasters see only what requires their attention rather than reviewing every product and market. The system tracks all updates at every level, so manual interventions are recorded, visible, and can be analyzed over time. As a result, planning teams spend less time reviewing routine data and more time on decisions that require human judgment, including scenario evaluation, root cause analysis, and proactive response to emerging demand signals.

“Infor Demand Forecasting provides the rigor, integration framework, and scalability we need to support our global supply chain planning,” says Cavagna.

Nutreco is also deploying Infor Supply Planning and Infor Production Scheduling across parts of the business. Together, these solutions strengthen end-to-end planning by improving visibility into supply constraints, enhancing production planning, and connecting demand, supply, and manufacturing floor execution.

Outcome

**Improved visibility, alignment, and forecast accuracy across the business**

The impact is real. Infor Demand Forecasting has improved Nutreco's forecast accuracy and increased confidence across the business. Key benefits include:

- Trusted forecasts using a common, transparent forecasting methodology across the company
- Increased visibility and forecast accuracy with bias control
- Reduced manual effort while improving data availability and strengthening alignment between commercial and supply chain teams

“Our ambition is to build a truly integrated planning ecosystem that supports smarter, faster decision-making across the business. With Infor Supply Chain Planning's capabilities, we have a significant competitive advantage and can better serve our global customer base and scale as future demands dictate.”

Luca Cavagna

Global IBP and Supply Chain Director
Nutreco



A partnership built for the long term

Infor supported Nutreco with a pragmatic, phased implementation approach. The team worked closely with Nutreco's planning and IT teams, focusing on knowledge transfer, transparency, and long-term scalability rather than short-term fixes. This approach helped Nutreco build internal ownership and confidence in the solution.



About Infor

Infor is a global leader in business cloud software for companies in industry-specific markets. Infor develops complete industry suites in the cloud, combining user-centric design, data science, and seamless integration capabilities. More than 67,000 organizations worldwide rely on Infor to drive digital transformation and navigate market disruption.

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**Transform demand
planning by building
resilient, data-driven supply
chains with Infor Demand
Forecasting**

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