

# brochure Infor LN

Manufacturing

## Get industry-specific experience built in

Developed over 30 years of working with some of the biggest and most successful companies in the world, Infor LN<sup>®</sup> and Infor<sup>®</sup> LN Cloud are built on best practices and an industry-leading user experience. The LN enterprise resource planning (ERP) platform is designed for medium to large national and global manufacturers, providing features and functionality that are specific to complex, discrete manufacturing processes.

Based on highly productive, modern technologies that support mobility and team collaboration, LN offers flexible deployment options and Infor Process Catalogs that yield fast implementation times, low total cost of ownership, and quick time-to-value. LN enables manufacturers to do what they do best—build great products. When deployed in the multi-tenant AWS® cloud, manufacturers will never be left behind and always stay up to date with the latest Infor and AWS technologies.

## Leverage industry-specific functionality

LN delivers industry-leading functionality for the aerospace and defense, automotive, engineering and construction, high tech and electronics, and industrial machinery and equipment industries, as well as for a broad range of discrete industrial manufacturing micro-verticals. LN supports single- and multicompany organizations, multisite, multicurrency, and empowers organizations to better adapt to changing business needs in today's digital economy.

## Built for the digital age

Digital transformation is impacting all manufacturing and distribution businesses. No matter how complex the supply chain, manufacturers need to respond faster to change, reduce excess inventory, and cut costs. Most importantly, manufacturers must deliver to customers what's been promised, and on time. Keeping up with the pace of change requires an agile and modern ERP solution that's flexible enough to handle the opportunities and challenges manufacturers face today-and in the future.

#### Master complexity

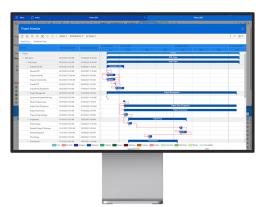
Complexity is an inescapable part of today's highly competitive manufacturing environment. LN gives manufacturers the competitive edge to manage that complexity. The solution helps manufacturers manage a network of people, technology, activities, information, and resources effectively and economically, as well as make better decisions, boost manufacturing excellence, and deliver exceptional levels of customer fulfillment.

#### Gain confidence with global financial visibility-

Manufacturers get a real-time, integrated view of financials across the global business, enabling them to predict financial results with confidence. Manufacturers can streamline their closing processes, because they'll have consistent, accurate information derived from a single, integrated system. LN also provides the tools manufacturers need to comply with evolving, international accounting standards (such as US GAAP, IFRS, and IAS). In addition, manufacturers can create financial reports that comply with standards (such as XBRL) and create management reports that enable manufacturers to make business decisions with confidence.

**Deliver operational excellence**—LN supports all critical business processes and displays all information via a consumer-grade user interface that provides everything users need in one place to address virtually any business challenge.

#### Project Schedule



## Infor LN benefits:

- Global solution with comprehensive and rich manufacturing and service capabilities
- Modern user experience with role-based homepages, social collaboration, and workflows
- Industry-specific functionality to cover unique business needs
- A multicompany, multisite, multicurrency, multi-language ERP solution
- Infor Process Catalogs for a low total cost of ownership and quick time to value
- Deployment in the cloud or on-premises

**Create low-cost, agile supply chains**—LN helps manufacturers create lean, demand-driven supply networks that are resilient to disruptions, using advanced supply chain practices. Manufacturers can implement a strategic sourcing program to reduce the number of suppliers and eliminate complexity through parts and component standardization. Manufacturers can also take advantage of LN's global, multisite enterprise planning capabilities that synchronize supply processes to lower inventory, optimize resource utilization, and improve customer service.

Manufacturers can integrate their supplier networks with advanced supply chain collaboration capabilities that include vendor managed inventory, supplier managed inventory, consignment, Kanban, just-in-time, and supply in line sequence.

LN's market-leading, multimodal manufacturing capabilities include repetitive, assembly, engineer to order, configure to order, manufacture to order, and make stock. These mass-customization capabilities combine with the unique ability to directly manage subcontracted production as a separate order or as a single operation within an existing order, ensuring that supply chain gains are synchronized with the way manufacturers make and deliver today, and into the future.

#### Resource Management Workbench



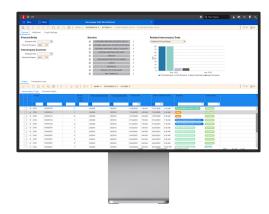
Simplify workflows—LN enables manufacturers to manage the challenges associated with multiyear projects with complex contract and billing terms, long lead-time items, quality requirements, and fees and penalties based on delivery performance. Manufacturers gain access to the tools necessary to manage the entire product lifecycle and achieve complete cost transparency across all project activities in a single, integrated system. With LN's advanced project lifecycle management capabilities, manufacturers can integrate project management across customer management; design and engineering; sourcing and procurement; manufacturing and logistics; financials; and maintenance, repair, and overhaul.

## Infor LN delivers:

**Product lifecycle management**—Extensive product lifecycle management (PLM) capabilities have recently been added to all LN-based Infor CloudSuite® industry solutions to enable completely integrated, seamless workflows between engineering and manufacturing teams. These new PLM capabilities allow immediate response for impact analysis of engineering changes as well as provide a completely integrated workflow for engineering changes.

The PLM module fully integrates with all leading CAD solutions and allows users to design directly within the module. As a result, LN's PLM capabilities represent a complete solution that enables collaboration between engineering and design teams—without requiring new integrations.

#### Intercompany Trade Sales Dashboard



**Integration and workflow**—LN is built on the Infor OS cloud operating platform, which includes Infor ION® for enabling the seamless integration of LN with other Infor and non-Infor-based systems. Manufacturers can integrate and manage data and information workflow, no matter where the data resides or what application created it. Users can receive tasks and alerts of changes and events across the enterprise—and access them wherever they are via mobile devices.

**Business intelligence**—Infor Birst® provides a fully integrated, state-of-the art, business intelligence (BI) platform for all types of financial and operational analytics and performance management. Birst is used by customers around the world. Together with Infor LN Analytics, Birst provides key strategic and tactical information via key performance indicators (KPIs) to senior executives and users at all levels to help them better steer the business. Birst goes beyond traditional BI to provide predictive analytics.

**Mobile access**—No matter whether users are working in the office, home office, or on the road, they can securely and reliably access systems, information, and processes via Infor's mobile applications.

**Consumer-grade user experience**—Employees will appreciate how LN balances simplicity, speed, security, reliability, and performance to give them a smart, intuitive, flexible, and easy-to-use experience.

Web-based homepages—Infor OS Homepages allow users to create role-based views across applications, putting BI at the center of how users work. With customizable, role-based homepages, employees can easily find the information they need on a single screen with objects such as KPIs, alerts, posts, tasks, and documents. Homepages allow for quicker and easier decision-making across the entire solution and provide fast access to the relevant data.

**Social business**—The Infor OS user experience takes collaboration to new heights with social business technologies. Manufacturers can create a centralized space for communications, ensuring that information is accessible and auditable. Infor OS embeds in-context BI into the user experience with contextually aware, event-driven operations. Users can automatically view relevant information in real time, when they need it, to help make better decisions and complete tasks.

**Document management**—Infor OS also includes Infor Document Management, which is a central repository for important business documents and images. Users can add and edit documents from any source, capture text from paper documents (whether machine or hand-printed) and place it into digital formats, create business processes around documentation, and more. By aligning content within the core ERP system, manufacturers can bring context to the information their employees use, without the need to integrate or customize a third-party solution.

#### Budget vs. Forecast



**Flexible deployment**—LN can be deployed in the cloud as a service for a subscription, or on-premises with a traditional, perpetual license model.

## Empower the entire organization

Infor LN transforms ERP solutions from a system of record to a system of engagement that empowers the entire organization. LN connects people across the organization to customer data and business processes in ways that best fit specific roles and tasks. Because LN is information- and event-driven, it brings relevant insights and prioritized tasks directly to users. Employees will be more productive because they'll have access to contextual information that's relevant to the business process task at hand, the relationship with the customer, and be better able to prioritize workloads.

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641 Avenue of the Americas, New York, NY 10011