

Why most ERPs fail healthcare: They aren't built for complex clinical demands

The high stakes and growing complexity of healthcare demand more than generic enterprise resource planning (ERP) systems.

Most fail because they lack a deep understanding of clinical workflows, and without that, it's impossible to build the operational foundation healthcare truly needs.

Only Infor offers a purpose-built healthcare ERP with pre-integrated clinical connections. These connections unify systems to eliminate data silos, ensuring systems receive accurate, consistent data that drive better operations and patient care.

With Infor, you're not just keeping up — you're setting the pace.

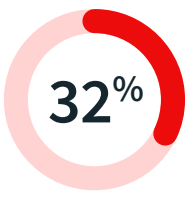


The consequences of disconnected systems: Why a clinically integrated ERP is critical

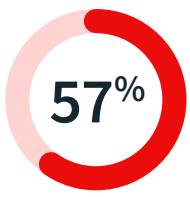
In recent studies, clinicians reported alarming challenges:



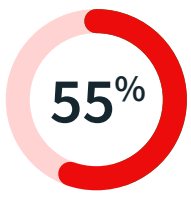
experience [supply shortages weekly](#).¹



of nurses are spending [20+ minutes per shift](#)² looking for supplies.



hospitals [waste an average of \\$1,800](#)³ on every operating room surgery because of outdated preference cards.



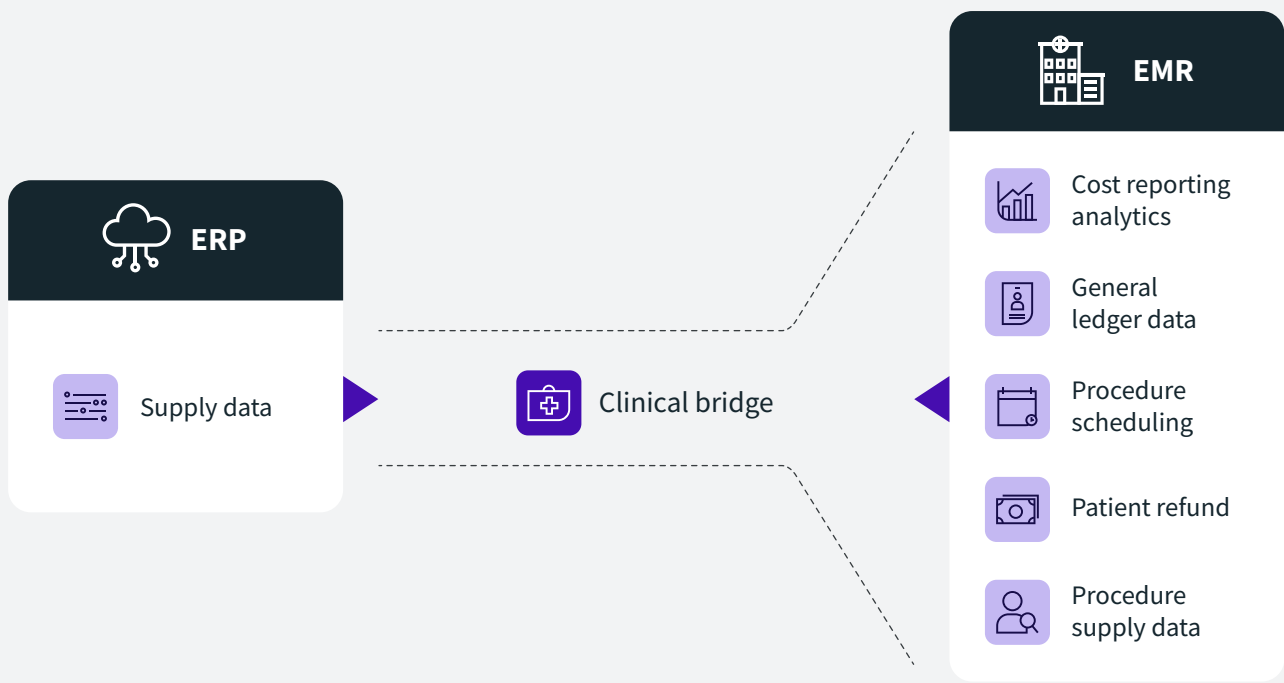
report frustration with [medical records and ERP systems being out-of-sync](#),⁴ driving burnout and job dissatisfaction.

Clinical Bridge connects siloed systems, optimizing Infor Healthcare ERP

“ We are leveraging the **Infor Clinical Bridge** integration that sends all of our supply data from Infor ERP to Epic. It also takes all the Epic activity and brings it back into Infor. This allows processes like patient refunds, accounting for patient charges, and tracking patient stays to be automated, with everything flowing directly through **Clinical Bridge** into Infor. ”

Mark Negron
VP of Business Applications at University of Maryland Medical System

Infor Healthcare ERP connects critical systems in weeks—not months—using pre-built clinical bridge adapters for seamless integration



Bridging clinical and business systems to reduce costs and streamline care



Prevent shortages and stock-outs: Synchronize contract-priced items and on-hand inventory between Infor and your EHR to proactively surface low-stock alerts and trigger timely replenishment.



Eliminate manual work and errors: Allow clinicians to scan supplies directly into the EHR at the point of use, reducing manual data entry and letting them spend more time focused on patient care.



Keep data fully in sync across systems: Ensure manufacturer product, attributes, pricing, utilization, and compliance data stay accurate and aligned through bi-directional integration between Infor and EHR.



Improve surgical readiness: Sync case schedules and preference card data with real-time inventory to help supply chain teams proactively manage OR disruptions, such as recalls, backorders, or substitutions, while uncovering insights for evaluating contracts and product changes.



Reduce environmental impact and supply waste: Align supply levels with clinical demand to prevent overordering, minimize expired inventory, and cut emissions from unnecessary deliveries.

Transforms data into decisions: Thrive with connected systems

Infor Healthcare ERP is built to do more than connect the dots—it redefines what's possible for your organization. With seamless automation, real-time insights, and predictive intelligence, you're not just aiming to improve outcomes for the next quarter; you're unlocking the potential for the next decade. Break free from the limits of outdated systems and **step into a future where your organization doesn't just adapt—it leads.**

¹ Kacik, A. (2023, June 15). *Hospital supply chain shortages to worsen: Premier survey*. Modern Healthcare. <https://www.modernhealthcare.com/supply-chain/hospital-supply-chain-shortages-premier-survey/>

² *Beyond the bedside: The reality of a nurse* (No. INFDT2920641-en-US-0723-1). (2023). Infor. <https://dam.infor.com/api/public/content/2f036a31e73f4c228b054aa9bf5287a62v=145d2739>

³ Ludy, Y. (2022, March 28). *MSU study reveals thousands of dollars are wasted at every operating room surgery*. FOX 47 News Lansing - Jackson (WSYM). <https://www.fox47news.com/neighborhoods/msu-campus/msu-study-reveals-thousands-of-dollars-are-wasted-at-every-operating-room-surgery>

⁴ Scowart. (2023, June 27). *HIMSS 2022 Nursing Informatics Workforce Survey: Value and Future Outlook*. HIMSS. <https://legacy.himss.org/resources/himss-2022-nursing-informatics-workforce-survey-value-and-future-outlook>

About Infor

Infor is a global leader in business cloud software products for companies in industry-specific markets. Infor builds complete industry suites in the cloud and efficiently deploys technology that puts the user experience first, leverages data science, and integrates easily into existing systems. Over 67,000 organizations worldwide rely on Infor to help overcome market disruptions and achieve business-wide digital transformation.

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