

Unlock excellence by taking the risk out of your supply chain with best-in-class PO lifecycle management—powered by Infor + SourceDay

Turn PO lifecycle management into a competitive advantage with Infor & SourceDay.



Up to 70% of supply chain issues happen before shipment. But you can't fix what you can't see. SourceDay provides real-time visibility and buyer/supplier collaboration across the entire purchase order (PO) lifecycle.

100% accurate PO data— from issue to inventory

Automated PO management eliminates human error and delivers current, reliable data to any ERP system.

De-risking critical areas of the supply chain

State-of-the-art Artificial Intelligence/ Machine Learning (AI/ML) predicts risks, recommends resolutions, and turns manual processes into precision workflows.

Accelerating processes and time to value

Better supplier collaboration and visibility bring predictability to a process teeming with disruption.

PO lifecycle management

Gain full visibility into every stage of your PO process and make data-driven decisions.

On-time delivery

AI/ML delivers real-time data accuracy, expedited actionability, and up to 96% on-time parts delivery.

Lower risk of unnecessary costs

Track all changes in one place so teams can reduce miscommunications that cause cost overruns.

Order accuracy

Automatically compare records and resolve discrepancies for better planning and scheduling.

Actionable supplier analytics

Recognize strengths and areas for improvement—and get recommendations to optimize supplier performance.

Immediate access to current data

Maximize existing ERP with easy access to accurate, current PO-related information.

80%

Better Efficiency

Achieve 50-80% efficiency gains in critical buyer/supplier collaboration during PO lifecycle management.

22%

Lower Buffer Stock

Reduce buffer stock by up to 22%, leading to optimized working capital and a smaller warehouse footprint.

70%

Faster Invoice Processing

Slash the days needed to process PO-based invoices by 70%, capturing more discounts and cutting costs.



About SourceDay

SourceDay is a supply chain performance software that bridges the gap between the Infor ERP, Syteline for small to medium businesses, and the supplier network, making it easy to manage changes throughout the direct spend lifecycle.

Customer Success Stories from Infor & SourceDay

About Viking Yachts

Viking Yachts is a world leader in semi-custom yacht production. The family-owned company prides itself on building 90 percent of every boat in-house, resulting in luxury performance yachts that address every detail imaginable—from initial design to finished product. Offering 38-foot to 90-foot yachts, Viking Yachts has been delivering premier boats for cruising and sportfishing for more than 60 years.



Challenge:

Viking Yachts' manual supply chain management processes made it difficult for the purchasing team to track the status of purchase orders and ensure on-time delivery of materials. This created risks of production delays, especially with the high customization of yachts and the need to manage numerous specialty parts and components.



Solution – Infor® Syteline with SourceDay:

The solution for Viking Yachts was implementing the SourceDay platform, which automated the purchase order (PO) management process and reduced the manual workload associated with tracking deliveries. The platform provided real-time visibility into key metrics, improved supplier communication, and enabled efficient management of inventory.



Results:

As a result, supplier acknowledgment rates increased to 96%, supplier response rates rose to 88%, and the on-time, in-full delivery rate more than doubled, helping to prevent production delays and reduce the need for excess safety stock.



About JBT AeroTech

John Bean Technologies Corporation (JBT) is a leading global technology solutions provider to high-value segments of the food processing and air transportation industries. It designs, manufactures, tests, and services technologically sophisticated systems and products for its customers.



Challenge:

JBT AeroTech faced a challenge in 2018 when, despite using Syteline ERP for demand planning, it frequently lacked vital parts on production days, with critical components arriving late nearly a third of the time.



Solution – Infor® Syteline with SourceDay:

JBT AeroTech adopted SourceDay to streamline communication with suppliers, replacing complex spreadsheets with a more efficient system for managing purchase orders and changes. This allowed for clearer discussions about supplier performance, supported by scorecards that motivated suppliers to improve reliability.



Results:

Adopting SourceDay allowed JBT AeroTech to reduce late part arrivals from 32% to under 10%, achieve an 86% supplier acknowledgment rate within 72 hours, and increase on-time customer deliveries to nearly 90%, up from 69%.



About VIRTEX Enterprises

VIRTEX manufactures printed circuit board assemblies and other critical electronic systems for small- and medium-sized customer programs across a wide range of industries, including industrial, aerospace and defense, automotive, and medical. By providing a focused market segment approach, VIRTEX can bring greater value and innovation to its customers, improve OEM competitiveness, and deliver comprehensive, tailored solutions that are specific to each customer.



Challenge:

VIRTEX faced challenges with fragmented information management, relying on spreadsheets and email for inventory updates and communication, leading to high error risks and missed purchase orders. With a complex technology ecosystem and multiple ERP systems, they needed better visibility and automated exception reporting to streamline processes and support their growth.



Solution – Infor® Syteline with SourceDay:

VIRTEX implemented a centralized PO management system that automatically updates buyer and supplier dashboards with POs created in any ERP system. This solution allows for tracking of acknowledgments, status updates, and due dates, while automatically notifying suppliers of any changes. The PO Exceptions dashboard also provides insights into how exceptions affect revenue and cash flow, enabling better prioritization of PO lines.



Results:

VIRTEX achieved 90% automation of the purchase order lifecycle process, allowing the team to concentrate on the 10% of exceptions that require attention, resulting in a 96% on-time delivery rate.

About Progress Rail

Progress Rail offers diesel-electric EMD locomotives and aftermarket parts for all commercial railroads, including freight, intercity passenger, commuter, switching industrial, and mining applications. More than 65,000 EMD powered locomotives have been delivered to more than 75 countries. Progress Rail is also one of the largest global suppliers of new and reconditioned freight cars and components for Class I railroads, shortlines, freight car manufacturers, and private car owners.



Challenge:

Progress Rail faced challenges with inaccurate data due to reliance on weekly spreadsheet snapshots, outdated PO management processes that consumed 40% of planners' time on clerical tasks, and inefficient communication primarily through email, leading to missed messages and a lack of visibility. Additionally, its tedious messaging methods required significant time to update suppliers individually, making the process cumbersome.



Solution – Infor® LN with SourceDay:

By using SourceDay's Supplier Scorecards, Progress Rail reduced late orders and its reliance on buffer stock, cutting inventory from over \$1 million to about \$200,000 for one supplier, resulting in \$800,000 in savings. This proved advantageous during the decreased demand for aerospace products in 2020, revealing significant cost-saving opportunities.



Results:

SourceDay automation, integrated with Infor, reduced each planner's and buyer's daily workload by 30%, allowing for greater focus on strategic initiatives. Over 90% supplier adoption also sets SourceDay apart as a significant differentiator from other supplier portals.

About Infor

Infor is a global leader in business cloud software products for companies in industry-specific markets. Infor builds complete industry suites in the cloud and efficiently deploys technology that puts the user experience first, leverages data science, and integrates easily into existing systems. Over 67,000 organizations worldwide rely on Infor to help overcome market disruptions and achieve business-wide digital transformation.

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Discover a best-in-class
PO lifecycle management
solution powered by Infor
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