

#### **BROCHURE**

## Infor POS for Restaurants

Hospitality technology, point of sale, restaurant solutions

### Cloud point of sale for quick-service and full-service restaurants

The mission of every restaurant—quick-service and full-service alike—is to create a sense of welcome, and to provide high-quality meals, drinks, and snacks with efficiency, timeliness, and friendliness every time. That mission will always stay the same—but the journey to achieving it is always changing.

Infor® POS restaurant point of sale technology solution helps restaurants scale and adapt to emerging trends, while delivering on exceptional experiences, present and future. This powerful restaurant operations platform helps empower staff to succeed at their jobs, enables more efficient operations in an increasingly digital landscape, and provides an essential source of business intelligence to help you stay competitive and profitable.

## Provide a frictionless journey for everyone

A great order journey should feel continuous and uninterrupted, and not a series of disconnected check points. Infor POS connects solutions and operations together to remove friction, create visibility, and enable a sense of comfort for everyone—guest and service staff alike. This provides the basis to support integral aspects of the modern guest experience—orderliness, ease, confidence, and reduced stress all around.

- Cloud-based deployment and above location management
- Intuitive UI to empower all users
- Seamless integrations with other essential solutions
- Mobile-enabled operations ordering, delivery
- Supportive hardware options terminals and kiosks

No matter how the guest places their order—remotely, at an in-location kiosk, or with help from a service team member—Infor POS enables guest orders to flow from placement, to kitchen, to fulfilment as a part of an efficient and highly visible continuum—including the unique OrderReady component that lets guests know when their orders are available to them via SMS text.

### Empower your people to do their best work

Your people are the faces of your brand. The clean and intuitive UI in Infor POS makes it easier to get staff up to speed quickly, no matter what their skill levels at a terminal might be. With increases in throughput and table turnover, upsell prompts to promote higher check sizes, and with intuitive processes in place to help avoid errors, location employees will experience a greater sense that their work makes a positive impact.

Designed to connect with KDS, including Infor's own solution, Infor POS delivers a seamless experience. Infor POS helps ensure that every order is timely and accurate, with maximum visibility for your staff so they can do the best work they can every time.

## Continue services even during technical issues

Even during local outages, Infor POS allows staff and guests to continue to place orders. An advanced offline mode collects order details as they are placed, stores them securely, and sends them through once connections are restored.

In the event of issues with individual hardware units, any one of them in any revenue center can serve as the primary terminal. The guest experience remains unaffected by technical challenges, and staff can continue to serve without disruption or stress.

# Support guest preferences from a range of hardware options

With a range of service types in mind—tableside, drive-through, at counters, waiting their turns in line or for tables to be ready, self-serve, and others—Infor POS is designed to meet guests where they are.

Hardware integrations help your locations to match guest preferences, whatever they may be. This includes custom kiosks, fixed terminals, and portable tablets to make the process intuitive, efficient, and always suited to the right context.

## How Infor POS helps your restaurant organization succeed

- Shorter training cycles for new staff thanks to the intuitive and user-friendly UI
- Dynamic food ordering and delivery capabilities third party and via OrderNow
- Multiple ways to order with instant connections to KDS and OrderReady
- Greater global control of menu items, price updates, and specials in real time
- Shareable analysis and reporting to inform pricing, market strategy, and other best practices
- Easy access and visibility to sales data via mobile devices wherever you are

## Enable mobile ordering—in-location and remote

Mobile technology has changed consumer expectations and perceptions around the order process itself. Infor POS enables your guests to proceed with confidence and comfort via their own mobile devices. Infor Partner API allows you to integrate your system with popular food ordering apps. Guests can then gain easy access to menus and delivery options in ways that are most convenient for them.

Also, Infor's OrderNow capability allows restaurants to extend access to menus and ordering options via QR codes. This means convenience for guests, and greater margin for your business, too. Whether in location, on a website, or in promotional materials, guests can access what they want from a simple scan.

## Support a spectrum of secure payment options

The increasingly digital nature of transactions has also had an impact on how guests interact with you—by app or by mobile-based methods like GooglePay, ApplePay, and others. This is in addition to more traditional payment methods, including cash and EMV-based debit and credit.

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Adhering to PCI PA-DSS standards, security for every digital transaction is a priority that's built into Infor POS. Incorporating strict P2P encryption and partnerships with leading payment gateway partners, Infor POS helps to ensure that guest and business data is always secure.

### Leverage above-location menu management

Creating a consistent offering—current pricing, specials, promotions, daypart-specific combos, and more—is a mandate for establishing and preserving a healthy brand identity and user experience. Infor POS offers an enterprise management platform to manage these essential details and to help ensure the best possible version of menus in every applicable location.

With a high-level view of item performance against costs, Infor POS helps you to identify the winners, trim the fat, and streamline your offerings in a strategic and data-driven manner. The solution helps you keep track of the details above location in the cloud, simplifying adjustments to menus and associated details, and deploying them efficiently and simultaneously.

### Access vital business data

The mobile-friendly Infor POS delivers easier access to vital business data for leaders and marketing analysts. With near real-time access to business data, leadership can access reports and sales numbers whether they're at a location, at home, or in transit.

#### Your next steps

What are your challenges around restaurant point of sale in your locations? How does your current solution help empower your staff, enhance the guest experience, and help you adapt to a changing industry landscape?

We at Infor are interested in your story.

### Why Infor?

- Infor is a global ERP software solutions innovator, with more than 67,000 customers worldwide.
- Infor offers industry-specific technology solutions to match an organization's unique needs, based on detailed knowledge and experience in the restaurant industry.
- Infor has deep relationships with industry leaders who are defining success in single- and multilocation, quick-service and full-service restaurants.
- Infor understands and emphasizes the need for secure transactions every time, adhering to strict industry regulations to keep consumer and business data safe.
- Infor provides standard hardware and remote options for a straight-forward implementation to help meet customer timelines.
- Infor offers stable, scalable, and secure native cloud-based infrastructure via a close partnership with cloud-storage leader, Amazon Web Service® (AWS®).
- Infor customers can access friendly and knowledgeable support 24/7/365.

Learn more about how Infor POS for restaurants can help you achieve your goals by connecting with an Infor expert.

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