

CloudSuite Distribution Enterprise

A solution built for
distributors of all sizes



Distributors face complex business challenges that are not easy to overcome. The ability to address these challenges can directly impact an organization's profitability, growth, and ability to keep up with the competition. Key challenges today include:



Empowering workforce to enhance productivity

Labor quality, union challenges, labor shortages, remote work, and wasting time on repetitive tasks can all negatively impact employee productivity



Overcoming new types of competition

Determine how to focus resources to manage dynamic markets, outrun existing and new competitors, and tackle disintermediation



Optimizing operations to increase profitability

Find ways to better automate key business processes to help drive costs down, optimize pricing strategies, and grow the business



Handling disruptions in your supply chain

Lack of visibility into updated information and analytics makes it challenging to balance demand spikes with supply chain disruptions and shortages



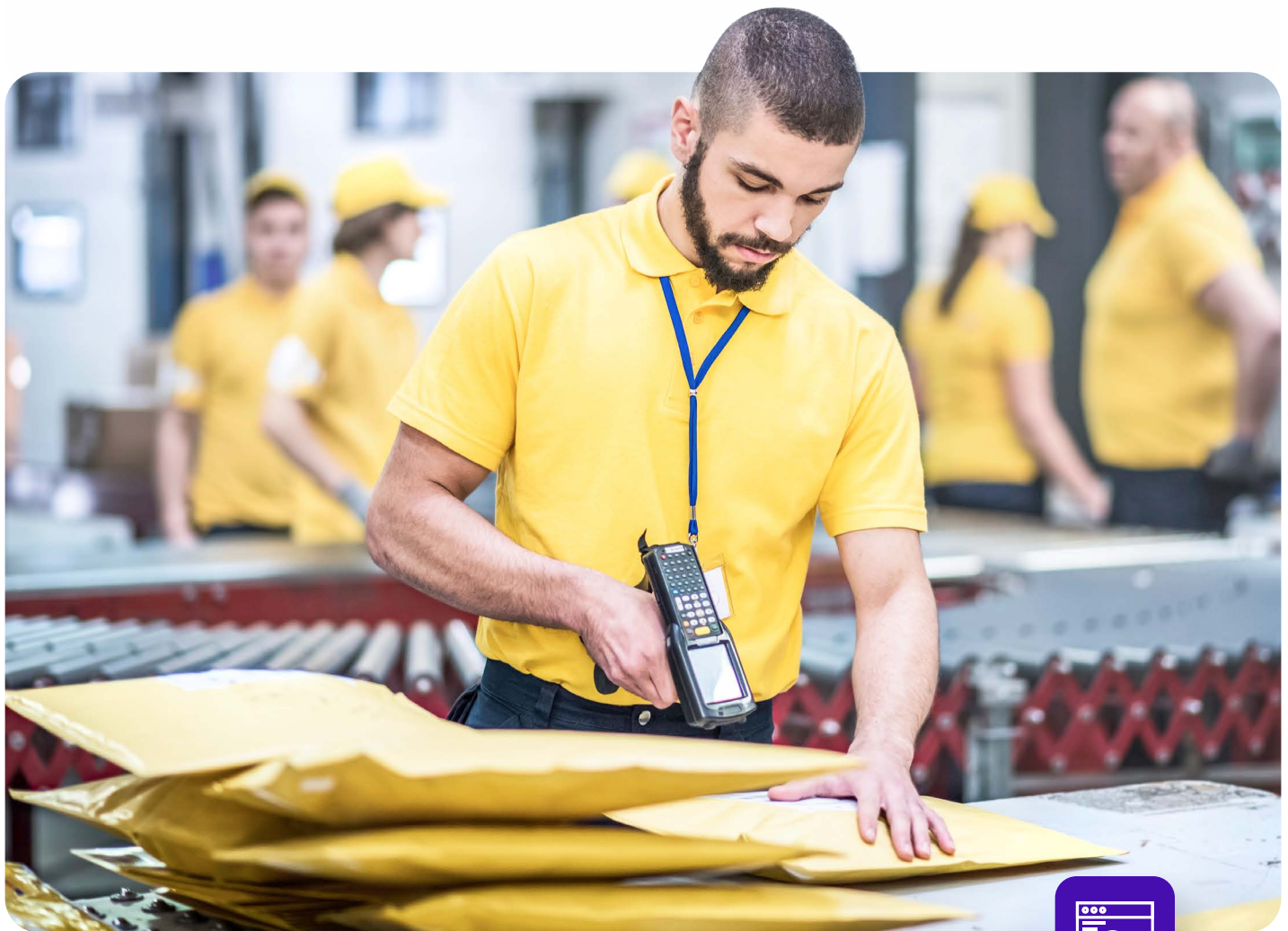
Evolving customer expectations

Properly address the demand for faster deliveries, omni-channel fulfillment, personalized and virtual buying experiences, and customized solutions

CloudSuite Distribution Enterprise™ is a comprehensive, cloud-based ERP solution built specifically for distributors. The included pre-configured workflows and micro-vertical capabilities, with a variety of core and add-on applications embedded in the CloudSuite Distribution Enterprise ERP help organizations respond to these key challenges. It's underlying AWS multi-tenant cloud architecture helps drive both short and long-term success, which provides optimal security, agility, and scalability.

CloudSuite Distribution Enterprise now offers an Essentials edition that provides a lighter feature set. It is mainly suited for SMB distributors with a presence in North America who do not currently require all of the capabilities included in the full version of CloudSuite Distribution Enterprise.

The good news is that if your needs evolve as your business grows, you can seamlessly upgrade from CloudSuite Distribution Enterprise Essentials to the full CloudSuite Distribution Enterprise solution, as both are connected to the same Infor OS M3 platform.



The following capabilities matrix shows the key differences between the full version of CloudSuite Distribution Enterprise and the lighter CloudSuite Distribution Enterprise Essentials edition:

CAPABILITIES	ENTERPRISE ESSENTIALS	ENTERPRISE
Infor M3 Platform Products		
M3 Service & Rental Management	Not Available	✓
M3 Inventory Planning Dashboard	✓	✓
M3 Capacity Planning Dashboard	Not Available	✓
M3 Analytics	✓	✓
M3 Graphical Lot Tracker	Not Available	✓*
M3 Customer Lifecycle Management	Add-on	Add-on
Infor Mobility for Field Service	Not Available	Add-on
M3 Supplier Rebate	✓	Add-on
Infor Products & Technologies		
Infor CloudSuite Self Service Portal	✓	✓
Infor Artificial Intelligence	Add-on	✓
Infor RPA	Add-on	Add-on
Infor Localization Services	✓	✓
Infor Birst		
Infor Analytics Platform	✓	✓
Infor Birst Enterprise	Not Available	Add-on
Infor Process Intelligence		
Viewer and Modeler	✓	✓
Process Mining	Add-on	Add-on
Industry Process Catalogs: Micro Verticals	Not Available	Add-on

*Some use cases do not apply

CAPABILITIES	ENTERPRISE ESSENTIALS	ENTERPRISE
Other applicatons & integrations		
Infor CPQ	Not Available	Add-on
Infor Distribution Proof of Delivery	Add-on	Add-on
Infor Document Capture	Add-on	Add-on
Infor Enterprise Performance Management	Not Available	Add-on
Infor Factory Track	Add-on	Add-on
Infor Governance, Risk and Compliance	Not Available	Add-on
Infor Nexus	Not Available	✓*
Infor Rhythm for Commerce	Add-on	Add-on
Infor Warehouse Management System (WMS)	Not Available	Add-on
Infor Expense Management	✓*	✓*
Infor HR Talent	Not Available	✓*
Certified 3rd Party Product Integration	✓	✓
Infor Marketplace Integrations	✓	✓

Limitations exist for CloudSuite Distribution Enterprise Essentials for the following modules: Financial Management, Manufacturing Execution, Procurement, Supply Chain Execution, Supply Chain Planning, Sales Management.

The following modules are not available for CloudSuite Distribution Enterprise Essentials: Maintenance Management, Maintenance Order Management, Production Data Management, Project Management, Return for Deposit.

*Some use cases do not apply



About Infor

Infor is a global leader in business cloud software products for companies in industry-specific markets. Infor builds complete industry suites in the cloud and efficiently deploys technology that puts the user experience first, leverages data science, and integrates easily into existing systems. Over 67,000 organizations worldwide rely on Infor to help overcome market disruptions and achieve business-wide digital transformation.

[infor.com](https://www.infor.com)

Learn more about CloudSuite Distribution Enterprise

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