Infor delivers solutions for food ingredients manufacturers

As a food ingredient manufacturer, it's up to you to accurately supply dyes, oils, stabilizers, flavorings, nutritional supplements, and specialized components to retail, food service, and other food and beverage processors. Efficiently manufacturing food ingredients means being able to control the specifications and formulas for a large number of SKUs, while sourcing compliant and sustainable ingredients and tracking all raw materials back to their source. From labeling to operating your production facilities, being a food ingredients manufacturer means executing on complex tasks with complete accuracy—every time.

Infor CloudSuite® Food & Beverage is a cloud-based ERP solution for ingredients manufacturers that enables you to execute and control complex manufacturing processes, manage a global supply chain, develop new product formulations, and capture product data—all while meeting the highly specific needs of your customers.

Create your formula for success

Creating your formula for success is a lot like producing your products—you need the right materials every time. Your food and beverage manufacturing customers rely on the consistent quality of your ingredients to produce some of the world's best-known brands, and food service businesses and consumers depend on you to prepare tasteful food. The success of your customers depends on your ability to deliver the exact product as ordered. This means meeting all specifications as well as order quantities and delivery dates regardless of whether you supply a high-volume commodity or a highly concentrated customized ingredient.

Your many formulas and specifications often rely on a seasonal supply of ingredients, which must be traceable all the way back to their source. Your production facilities and teams manage a complex series of packaging and labeling demands, ingredient production, and plant maintenance. Your enterprise software systems need to control the formulas and specifications for a huge number of SKUs. You need industry-specific tools to manage these complex processes.

For more than 30 years, Infor® has served the needs of food and beverage manufacturers and distributors worldwide with industry-specific ERP solutions. We know that the food ingredients industry is unique. CloudSuite Food & Beverage is a purpose-built industry cloud solution for food ingredient manufacturers providing the tools you need to:

- Create new products faster
- Deliver products to customers on time
- Keep costs under control
- Plan for seasonal demand
- Improve collaboration
- Boost visibility across all of your company's manufacturing, distribution, customer service, and research and development operations

Improve your customer relationships

Customer relationships are essential to your success. Whether you are manufacturing to forecast, manufacturing to order, or a combination of the two, collaboration with customers is key to your success as well as theirs. Additionally, if you're identifying new leads or staying current with existing customers, you need a complete view of customer interactions across your sales, marketing, customer service, and support teams. With CloudSuite Food & Beverage, your teams can collaborate more effectively, responding promptly and with authority to sales opportunities and customer inquiries.

Plan for fluctuations in supply and demand

Food ingredients manufacturers need the agility and flexibility to quickly respond to a changing market. Disruptions can be caused by weather, seasonal variability, ingredient availability, or sudden shifts in demand, and, as recently demonstrated, conflict, supply chain issues, and political pressure contribute to inflation and soaring prices for agricultural raw materials.

Designed to streamline your supply chain, CloudSuite Food & Beverage helps you analyze every aspect of supply and demand, so you can meet customer orders on time and in full, while minimizing the risk of out-of-date or out-of-spec ingredients. Additionally, you can manage formulas to ensure that the label or specification sheet always matches what you produced, even when your raw materials have changed.

66 **Paulig chose Infor based on its deep industry-specific functionality and having a true modern cloud solution that is always up to date. The solution enhances productivity and visibility through all operations at Paulig."**

MARIKA LINDSTRÖM
CIO, Paulig

With CloudSuite Food & Beverage you can:

- Get instant electronic access to accurate upstream and downstream records of all raw materials, production data, and deliveries.
- See how transactions are linked together.
- Verify documentation certification from suppliers.
- Improve internal business processes, and trace environmental and sustainable strategies.

CloudSuite Food & Beverage is configured and ready to go. Our full suite of solutions is built with the food ingredient industry in mind. You'll have the functionality you need at your fingertips—right out-of-the-box.

Manage your global supply chain

As a food ingredient manufacturer, it's likely that you have a huge number of SKUs in your portfolio. CloudSuite Food & Beverage gives you the tools to manage the vast number of ingredients, packaging materials, and processing parameters to develop the ideal long-term plan.

From grains and oils to stabilizers and flavourings, our product lifecycle management (PLM) software makes it possible for you to continuously update your formulas to ensure compliance with customer and government requirements. The traceability capabilities provide insight into raw materials all the way from the original supplier to the finished goods and throughout your distribution network. As your business expands, you can manage multiple currencies from countries all around the globe.

Whether you're managing raw materials from global suppliers or shipping your product to customers around the world, you need to have a handle on a complex set of demands. You can't afford to make a single mistake when it comes to packaging, shipping, and labeling your products. Your production facility needs to sequence and schedule the packaging of product in anything from a consumer pack to bulk loads for road, rail and sea transportation. Your products need to be labelled accurately based on local requirements before they're ready to be shipped.

CloudSuite Food & Beverage gives you the tools you need so you continuously monitor the formulations of food ingredients, so they can be updated to accommodate for everything from changing customer demand, to supply chain constraints, and government regulations—without sacrificing safety and quality. With CloudSuite Food & Beverage you can make better, smarter, and more accurate decisions about your ingredient formulations, labels, and supply chain.

Ingredient manufacturing capabilities are built in

You can't meet the unique needs of the food ingredients industry unless you have the best software tools on the market today—tools that are flexible and able to grow with you as your business grows. Our innovative technologies allow you to combine the most valuable capabilities for manufacturing operations, sales and operations planning, forecasting, asset management, sustainability, formula management, finance, analytics, and human capital management.

With CloudSuite Food & Beverage you get a true native industry cloud solution that is always current, so that you always have a cutting-edge solution without the need for major upgrades.

> " Infor can provide us with a solution that maps many food and beverage industry standardized processes right out-of-the-box and differentiates itself from the competition with its multi-tenant cloud platform. Furthermore, the Infor CloudSuite enables us to continue to grow our business in the future."
>
> THOMAS STEINER
> Head of Commercial & Commodity Trading, Bio Partner Schweiz Ag

When it comes to the time to deploy, Infor Industry Process Catalog can help you implement an ERP solution quickly, while still benefiting from its flexibility to support future growth. The Industry Process Catalog for Food & Beverage has industry standard business processes built in, to deliver faster implementations, reduced risk, predictable outcomes, and lower total cost of ownership.

CloudSuite Food & Beverage includes all the capabilities to manage the ingredient manufacturing lifecycle right out of the box. So you get faster deployments, and you'll able to get up and running more quickly, with fewer disruptions to your business. As a result, you can quickly adapt business processes to the rapid changes of the ingredient industry.

Deliver quality ingredients every time

An entire global supply chain relies on you to deliver a successful formula of food ingredients each and every time. You need to guarantee your customers are getting a quality product. From formulas and specifications to tracking and tracing your raw materials, with CloudSuite Food & Beverage, you'll have the tools you need to make better, smarter, and more accurate decisions across your business and your supply chain.

LEARN MORE ↗

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