

Conserve cash and improve supplier liquidity throughout your supply chain with Infor Nexus Supply Chain Financing



Today, companies are under immense pressure to fortify their capital reserves while simultaneously nurturing their supply chain relationships. Traditionally, elongating supplier payment terms has been perceived as detrimental to supplier health and overall business viability. However, clinging to outdated transaction methods, such as electronic data interchange (EDI) interfaces and limited banking relationships, is no longer sustainable.

As CFOs and treasurers navigate the turbulent waters of today's economic landscape, the unprecedented challenges posed by supply chain disruptions underscore the critical importance of implementing robust cash conservation strategies. In the face of uncertainty, financial leaders are tasked with addressing pressing questions that hold the key to organizational resilience and survival:



# Unlock solutions for your supply chain challenges with supply chain financing

#### Are you facing these supply chain needs?

- Cash conservation: Need to preserve liquidity?
- Payment term extension: Seeking flexibility in supplier payment schedules?
- Reducing supplier financing costs: Struggling with rising financing expenses for suppliers?
- Strained banking relations: Concerned about compromising your banking partnerships?
- Expanding credit capacity: Looking to enhance your credit capabilities?

Explore how supply chain financing can address these challenges and optimize your supply chain efficiency.



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### Preserving cash reserves effectively

In times of crisis, preserving cash reserves emerges as a top priority for CFOs and treasurers. They must explore innovative avenues to safeguard liquidity while ensuring operational continuity. This necessitates a comprehensive assessment of cash inflows and outflows, coupled with prudent financial planning to mitigate risks and optimize cash management strategies. By leveraging supply chain financing solutions, organizations can unlock trapped cash, maximize working capital, and maintain financial stability, even amidst turbulent market conditions.



### Safeguarding supplier stability

The health and stability of suppliers are integral to the seamless functioning of the supply chain ecosystem. CFOs and treasurers must proactively address their suppliers' needs to prevent disruptions and maintain business continuity. Implementing attractive financing programs can empower suppliers with access to capital at preferential rates, bolstering their financial resilience, and fostering stronger supplier relationships. By nurturing a supportive supplier network, organizations can fortify the foundation of their supply chains, mitigating the risk of disruptions and enhancing operational efficiency.







#### Mitigating repercussions on the supply chain

The ramifications of credit rating deterioration can reverberate throughout the supply chain, potentially triggering a cascade of disruptions that jeopardize business operations. CFOs and treasurers must proactively assess the vulnerability of their supply chain partners and implement measures to mitigate risks associated with credit downgrades. By diversifying financing sources, organizations can mitigate dependence on any single finance provider, thereby reducing systemic risks and safeguarding the resilience of the supply chain ecosystem. Additionally, by incentivizing supplier compliance and performance through innovative financing solutions, organizations can enhance supply chain stability and insulate themselves from the adverse effects of credit rating fluctuations.

In essence, navigating the complexities of today's economic landscape demands a strategic approach to cash conservation and supply chain resilience. By addressing these critical questions and embracing innovative solutions, CFOs and treasurers can steer their organizations toward sustained growth and prosperity despite unprecedented challenges.

Infor Nexus Supply Chain Finance solution enhances liquidity within the supply chain through multiple innovative financing options on a cloud-based, multi-bank network. Unlike conventional approaches, Infor Nexus's supply chain financing offers a streamlined, efficient deployment process with immediate tangible benefits, ensuring suppliers no longer bear the brunt of their customers' working capital preservation strategies.

A robust multi-bank financial supply chain network—comprising leading global and regional trade banks alongside financial institutions with diverse credit appetites and geographic reach—mitigates risk and extends financing opportunities to segments often overlooked by traditional banking channels.





# Key features and advantages of Infor Nexus Supply Chain Financing



A multi-bank platform: Access a comprehensive network of financial institutions to offer a balanced risk approach to supplier financing across diverse jurisdictions, ensuring increased coverage and resilience.



**Program adoption:** Standardized processes and optimized supplier benefits drive enhanced adoption rates, particularly among smaller suppliers, fostering a more inclusive financial ecosystem.



**Supply chain expertise:** Leveraging over three decades of experience delivering integrated physical and financial supply chain solutions, Infor Nexus provides real-time visibility into the movement of goods and funds, enabling innovative event-based financing alongside traditional pre- and post-shipment options.



**Process automation:** Digitization of supplier trade documents and compliance procedures reduces processing costs, expedites payment decisions, and extends financing windows, empowering suppliers to access capital swiftly and seamlessly.



**Global support:** Dedicated in-country and in-language support ensures seamless onboarding and swift training for suppliers of all sizes, fostering operational continuity across diverse geographical locations.



**Unified solution:** Access self-funded (dynamic discounting) and bank-funded programs through a single technology platform, providing agility and flexibility to adapt to evolving capital requirements.



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### The Infor Nexus differentiator

Infor Nexus redefines cash management and reshapes the supply chain finance landscape, empowering businesses to excel in a dynamic and interconnected global economy.

With over 30 years of expertise in delivering cutting-edge supply chain finance programs, experience the Infor Nexus difference through a comprehensive multi-bank network solution that addresses the financing needs of your entire supplier base, regardless of size or location. Benefit from our end-to-end suite of solutions, ensuring operational efficiency and resilience across your entire supply chain.

Embark on a journey toward the future of financial supply chain management with Nexus today and unlock the potential for unprecedented growth and resilience in your organization.



# **About Infor Nexus**

Infor Nexus is the leading end-to-end global supply chain platform, helping companies achieve unmatched visibility for over 30 years. Infor Nexus connects a network of over 85,000 brands, retailers, manufacturers, suppliers, logistics providers, and banks on a single-instance network platform to seamlessly orchestrate global supply chain processes from source to delivery and payment. Companies streamline their operations, eliminating inefficiencies and waste while gaining data-driven insights and optimizing the flow of capital for improved agility, resilience and sustainability.

infornexus.com

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Leverage Infor solutions today for unmatched supply chain resilience and agility

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