

The Infor logo consists of the word "infor" in a white, lowercase, sans-serif font, set against a solid red square background. A small "TM" trademark symbol is located at the bottom right corner of the red square.

inforTM

PROFESSIONAL SERVICES

Infor solutions for the professional services industry

Delivering productivity and competitive edge
for today's service-centric organizations

Challenges facing the modern organization

The professional services industry continually faces new sources of disruption and risk. Organizations focused on consulting and advisory, research and development, staffing and employment, and business and consumer services must meet the demand for real-time, data-enabled insights for better decision support and growth opportunities. They must also find ways to overcome tight margins, develop more real-time project management visibility, elevate client happiness, engage top talent, and predict key drivers of risk and success.

The right strategy and technology tools will enable professional services organizations to build greater client loyalty—despite competitive disruptors like non-traditional providers—and allow organizations to optimize how people and technology interact to drive better outcomes, and implement measures to protect client data and remain compliant. That's why so many industry leaders are now innovating and transforming in unique ways by partnering with Infor®.

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Foundations for growth

To evolve as a professional services organization, leaders should consider the necessary foundations for success across business models, customers, and technology.



Business model

- Leveraging artificial intelligence (AI)
- Collaborative and reimaged services models
- Workflows and automation
- Analytics for accelerated finance and business decisions



Clients

- Dashboards and insights
- Centralized client data
- Unique, personal experiences
- Omni-channel campaigns
- Campaign compliance
- Real-time offers



Technology

- Security
- Digital platform
- Workflow execution
- Collaboration
- Data science

Your innovation partner

More than technology—Infor is a partner invested in your success

With Infor, you can easily find the right software solutions for every aspect of your business. Infor brings together modern solutions with over a decade of experience in partnering with customers around the world to improve how they run their business. Organizations already on this digital path are finding new ways to generate sustainable growth, maintain and elevate revenue, and build stronger client loyalty. Infor helps power professional services organizations that are more informed, proactive, and competitive than ever before.

[Learn more about Infor](#)

67,000

worldwide customers

\$2.5B

invested in product design and development*

*In the last five years

20,700+

new industry features*

*In the last five years

9,500+

cloud customers accessing cloud products in more than 110 countries*

*In the last five years

Infor's strategy

Infor's strategy is designed to be your foundation for transformation and progress. Infor business applications are specialized by industry and built for the cloud to enable a global supply chain, networked analytics, and a user experience that can be augmented with AI. Infor solutions for the professional services industry are dedicated to driving perpetual innovation and running the unique and critical business processes service-centric organizations need.



Infor in professional services

Infor's industry-based strategy presents a broad application set that drives value across all aspects of your organization. These applications improve key functional areas, including:

- Global ERP financials
- Human capital management
- Workforce management
- Talent science
- Analytics, BI, and data science
- Customer experience
- Risk and compliance
- Treasury management



Staffing and employment

Optimize labor productivity and compliance.



Research and development

Use a digital platform designed to create competitive advantages through innovation.



Advisory and consulting

Increase project productivity and client satisfaction.



Business and consumer

Support real-time collaboration and information sharing with transformative business processes.

Drivers for professional services

For today's organizations to thrive, their enterprise software must evolve with their users. Infor solutions for professional services are built to specifically help consulting and advisory, research and development, staffing and employment, and business and consumer services streamline their operations, improve productivity, and gain deeper insights into business performance.



Finance and procurement process

- Meet the demand for real-time, data-enabled decisions
- Use continuous disciplines that drive spending and cost reduction
- Remain compliant with changing rules and regulations



Treasury

- Improve intraday liquidity monitoring
- Implement treasury management system
- Sharpen commercial bank pricing and billing



Project and portfolio

- Compete with emerging new business models
- Provide anytime-anywhere access to information
- Meet demand for an increasing skill shortage



Customer experience

- Align strategy with evolving customer expectations
- Offer innovative products and services
- Provide centralized customer data



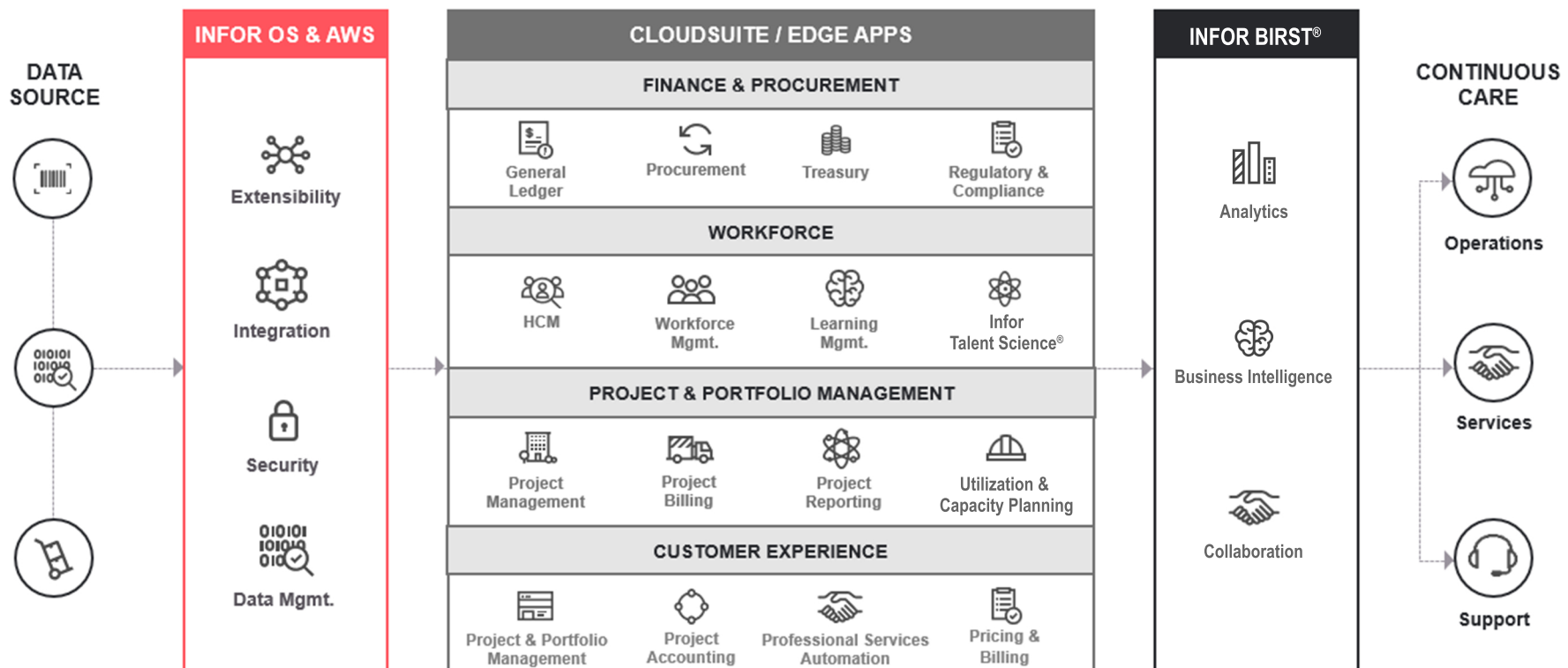
Workforce

- Develop and equip the workforce with new digital skills
- Optimize how people and technology interact
- Foster employee collaboration

Digital operations platform for professional services

Infor's industry CloudSuites™, ERPs, and edge applications add value to organizations in the key areas of finance and procurement, workforce management, treasury, project and portfolio management, and customer experience. Additionally, Infor OS technologies and pervasive analytics provide a digital operations platform for financial services.

Digital operations platform for professional services



Innovative tools for professional services

Financial management

Financial management

Financial management solutions, whether global or multisite, must provide integrated financial performance and expense management functionality. Infor Financials and Infor SunSystems® both offer flexible infrastructure and functionality. [Learn more >](#)

Expense management

Infor Expense Management is a flexible and configurable travel and entertainment expense management solution. It's easy to maintain, efficient to use, and supports mobile usage and social collaboration. Organizations can eliminate manual processes, while managing employee-initiated expenses on the go. [Learn more >](#)

Performance management

Infor Dynamic Enterprise Performance Management delivers business and financial performance management applications with support tools to centralize data, build plans tailored to the business, and forecast more accurately. [Learn more >](#)

Treasury management

Infor Treasury Management is a highly secure, software-as-a-service (SaaS) platform. This comprehensive product suite is designed to help companies tackle many of today's most complex financial challenges by empowering forward-thinking teams to optimize key capabilities for cash and risk management, payments, and working capital strategies. [Learn more >](#)

Human resources

Talent science

Infor Talent Science® is a patented, cloud-based, predictive talent analytics solution that helps ensure you have the right people in the right positions to achieve your business objectives. By leveraging large quantities of behavioral and performance data, Talent Science can create predictive models. [Learn more >](#)

Workforce management

Infor Workforce Management is a comprehensive solution that aligns labor management with corporate strategy. Integrated modules address forecasting and budgeting, scheduling, time and attendance, performance management, and compliance—allowing organizations to streamline processes to increase efficiency. [Learn more >](#)

Human capital management

You need talent management and HR systems that are strong enough to meet your workforce needs today, as well as innovative and flexible enough to adapt as your business evolves and grows. Infor Human Capital Management software empowers organizational leaders with critical tools for optimization. [Learn more >](#)

Service delivery

Project portfolio management

The Infor Professional Services Automation Suite is an end-to-end, professional services suite and a flexible project portfolio management solution for managing tasks and resources required for client projects. This platform supports the demands of service required to keep clients happy, while keeping costs in check. [Learn more >](#)

Customer experience

You need to be able to deliver personalized online experiences with tailored content, marketing messages, and offers that are aligned with user activity and buying behavior to maximize sales. The Infor Customer Experience suite offers the tools to accelerate customer engagement and drive profitability. [Learn more >](#)

Regulatory and insight

Risk and compliance

Navigating risk in complex business environments requires system-wide visibility, evaluation, and response. Infor Risk & Compliance helps private and public sector organizations monitor and analyze transactional and master data, as well as user access and application security data. [Learn more >](#)

Regulated cloud

Infor Regulated Industries SaaS was designed to support the most sensitive workloads of highly regulated customers. This solution delivers a flexible and adaptable operations and security model that covers multiple industry compliance requirements. It also offers established security and compliance baseline controls. [Learn more >](#)

Data science

Business intelligence

By connecting the entire organization through a network of interwoven, virtualized, virtualized business intelligence instances on top of a shared analytical fabric, Infor Birst® delivers the speed, self-service, and agility front-line business workers demand—with the scale, security, and control to meet rigorous corporate data standards. This is provided with a low total cost of ownership via cloud configurations. [Learn more >](#)

Data exchange

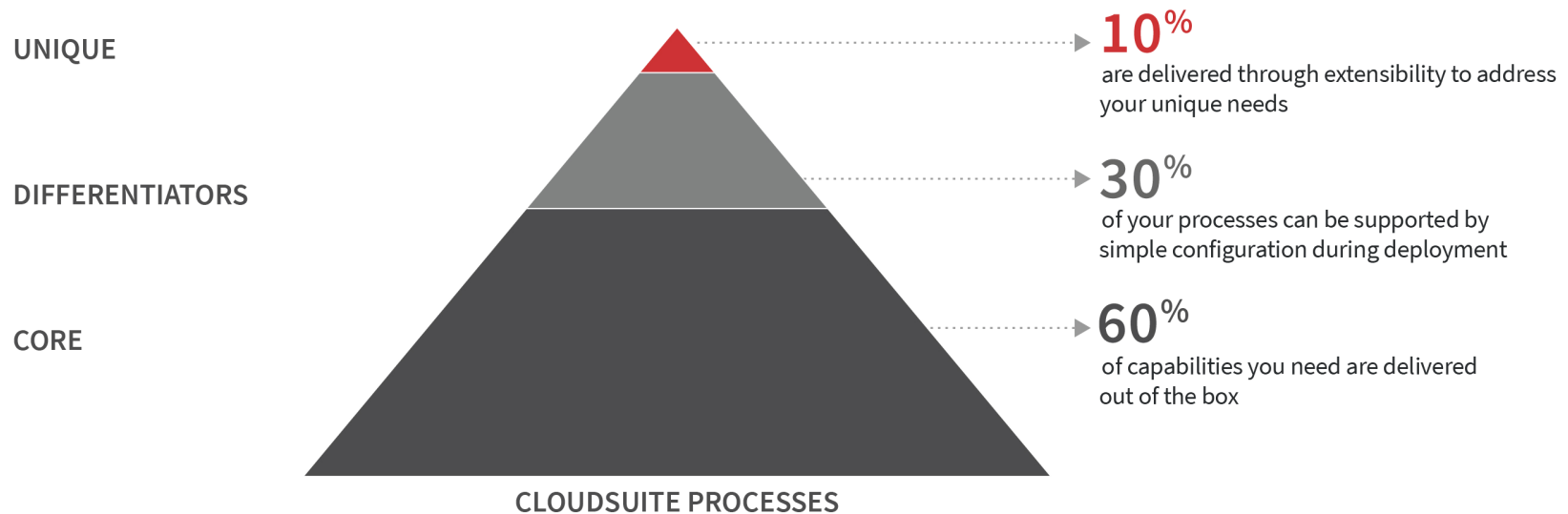
Infor's goal is to enable digital underwriting. Infor Cloverleaf® Integration Suite software streamlines the exchange of data to improve data integration and business operations. The software allows organizations to efficiently solve complex interoperability challenges securely and at scale, while using the latest standards (including HL7® FHIR®). [Learn more >](#)

Deployment services

Infor's strategic 60-30-10™ approach allows us to clearly identify the processes that are most important in helping our customers differentiate themselves and deliver maximum value. This model allows us to deliver our industry CloudSuites with most of the necessary processes already built in and ready to adopt; about a third of the remaining processes are refined/ configured to suit the needs of our customers; and the final layer receives the most focus, to truly make our solutions a competitive differentiator for the customer's business.

- Deploy quickly and reliably, anywhere in the world
- Accelerate time to value and minimize risk
- Achieve a cost-effective, easily supported deployment
- Maximize the long-term value of your investment

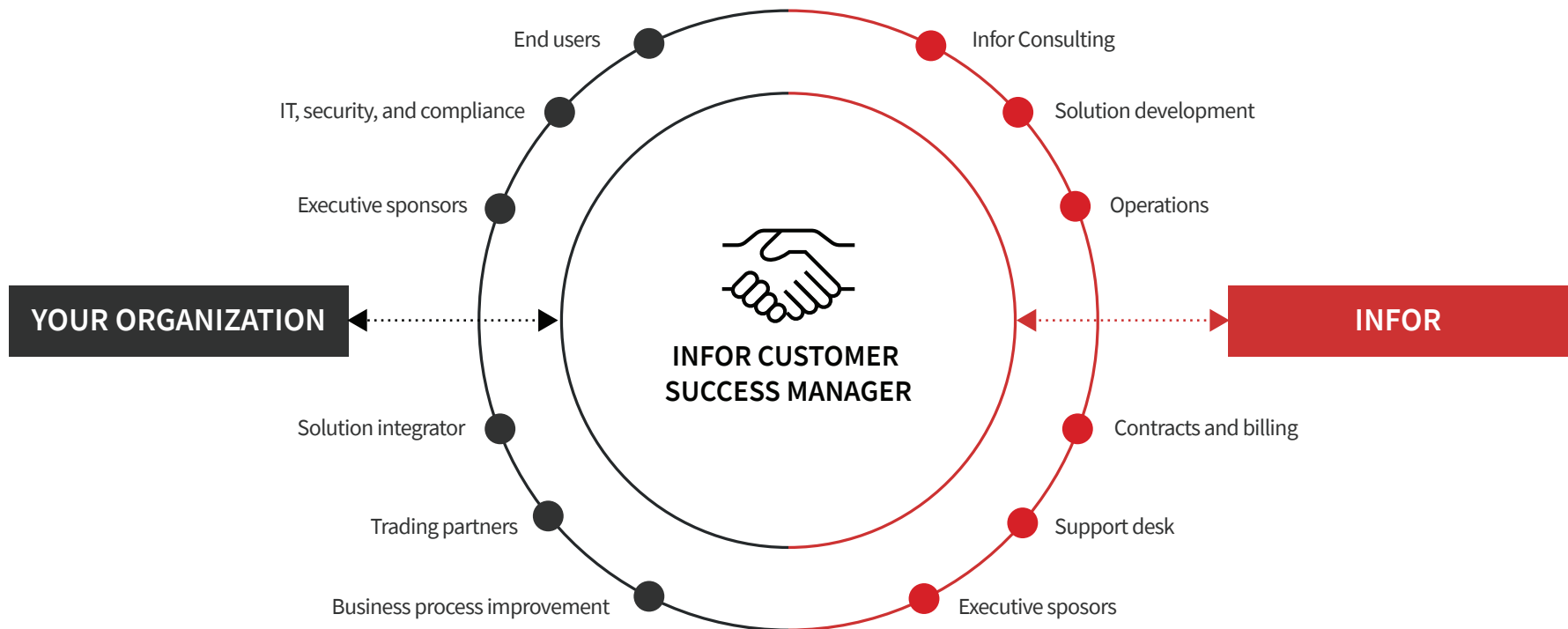
We don't believe in "one-size-fits-all" business software



Delivering customer success

At Infor, we surround you with everything you need to be successful. With more than 5,000 product, technical, implementation, and industry experts that support customers in 178 countries, our goal is to ensure your success with any new countries, markets, industries, or strategies you wish to pursue. Your success is our success.

Investing in your success



Case study: Duff & Phelps

Duff & Phelps automated systems and cut reimbursement time by 50%

Duff & Phelps is a leading global financial advisory and investment banking firm that offers expertise in the areas of valuation, transactions, financial restructuring, alternative assets, disputes, and taxation. Serving clients from offices in North America, Europe, and Asia, the global firm has more than 2,500 employees. **Duff & Phelps implemented and expanded its Infor solutions** with Infor CloudSuite Corporate in order to keep up with its rapid, global business growth. The company had acquired several businesses with international presences, so the financial system the firm relied on needed to evolve to support global locations, accounts, and currencies.

DUFF & PHELPS

Protect, Restore and Maximize Value

Discover Infor solutions for the professional services industry

During a time of evolving challenges and complexity, Infor solutions for the professional services industry are designed to support your finance, marketing, sales, core operations, product management, revenue management, human resources, and IT teams with innovative and modern tools and services that are built for the cloud and can be augmented with AI.

[LEARN MORE →](#)





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About Infor

Infor builds business software for specific industries in the cloud. With 17,000 employees and over 68,000 customers in more than 170 countries, Infor software is designed for progress. To learn more, please visit www.infor.com.

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