

Certification Exam Guide

Infor Certified CloudSuite Industrial Enterprise (LN) Associate

Exam #: LN-172



Certification Program

Target Audience

The exam targets the product knowledge demonstrated by an individual with less than one year of experience with the Infor CloudSuite Industrial Enterprise (LN) solution. Note: Exam applicable for both on-premise and Cloud.

Exam Details

- Exam number: LN-172
- Onsite or Online, proctored
- 40 questions
- 50-minute time limit

Schedule and Register

Below are the steps to schedule and register for an onsite or online proctored exam.

- Infor partners: Click [here](#) to get your coupon code.
- Infor employees: Obtain your coupon code from the [Infor Services Career Portal](#) (click the orange Infor Product Certification Program button.)
- Campus Plus members: Get your coupon code on the Infor Campus landing page.
- If you require an additional time accommodation for a disability or because English is not your first language, send a request to certification@infor.com at least 5 days prior to your exam date/time.

Onsite

Prior to registering for an exam, please follow the steps below to register for your preferred exam date/time:

1. If required, create a new account by clicking [here](#).
2. If you already have an account, login to [Webassessor](#).
3. Click Register for an Exam.
4. Click Select next to the Onsite Proctored option for the exam you wish to attempt.
5. Search for a test center or choose one of the closest test centers listed and click Select.
6. Select your preferred date and time to attempt the exam. (Test centers set their own testing schedules.)
7. Read and accept the Terms and Conditions and then click Select.
8. If you have a coupon code, enter the code and click Apply.
9. If the exam details are correct, click Checkout.
10. If using a credit card, enter your credit card information and click Submit.
11. After confirming payment, click Done. You will receive a confirmation email with your Test Taker Authorization Code and additional onsite details.

Please Note:

- Ensure you have your Test Authorization Code with you when you arrive at the test center. You cannot attempt your exam without the Test Authorization Code, and no refund will be provided.
- Please arrive at the test center at least 15 minutes prior to your scheduled exam.
- Parking and other test center specific instructions are included in your confirmation email.

[Register here](#)

Online

Prior to registering for an exam, please follow the steps below at least 5 days prior to your preferred exam date/time:

1. [Test your Internet connection, webcam, and microphone](#) to ensure your computer meets the requirements for online testing.
Note: Review [this Kryterion help page](#) if you have questions.
2. If you encounter any problems, contact Kryterion Support on the [Kryterion Candidate Community Case Form](#).
3. If required, create a new account by clicking [here](#).
4. If you already have an account, login to [Webassessor](#).
5. Click Register for an Exam.
6. Click Select next to the Online Proctored option for the exam you wish to attempt.
7. Select your preferred date and time to attempt the exam and click Select.
8. Read and accept the Terms and Conditions and then click Select.
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[Register here](#)

Exam Topic Area Summary

The following summarizes the percentage of each topic area included on the exam:

- Setup & Configuration - 20%
- Using - 80%

Related Training and Documentation

Although not required, the following training courses and documentation cover content included in this exam:

- Training courses on Infor Campus:
 - LN: Foundation for Industrial Enterprise for the Cloud

Exam Objectives by Topic Area and Resource

This certification exam includes the following exam objectives by topic and resource.

| Resource and related exam objective(s) | Topic Area and Percentage | |
|---|---------------------------|-------|
| | Setup & Configuration | Using |
| | 20% | 80% |
| LN: Foundation for Industrial Enterprise for the Cloud | | |
| Describe the basic master data setup required to run the main process flows in the Infor LN Industrial Enterprise solution. | X | |
| Describe the Infor LN Idea to Offering processes. | X | X |
| Describe the Infor LN Market to Order processes. | X | X |
| Describe the major concepts of the Infor LN Industrial Enterprise solution. | | X |
| Describe the Infor LN Plan to Deliver processes. | | X |
| Describe the Infor LN Procure to Pay processes. | | X |
| Describe the Infor LN Order to Cash processes. | | X |
| Describe the Infor LN Record to Report processes. | | X |

Questions and Help

Additional Certification Program information is available at www.infor.com/certification

The Certification Program rules, policies, and procedures, including credentials and badging, are available in the [Infor Certification Program Guide](#).

Additional information about Infor Education training courses is available at www.infor.com/education.

Your results will be available in [CertMetrics](#) 24 hours after you receive your test results.

If you experience any issues when registering for a certification exam, please contact support@kryteriononline.com.

If you need help registering for a training course, please contact:

- For Americas: EducationAmericas@infor.com
- For Europe, the Middle East and Africa: EducationEMEA@infor.com
- For Asia Pacific: EducationAPAC@infor.com

Sample Questions

The sample questions below provide examples of the types of questions and question format included on the certification exams delivered through the Webassessor testing platform. This is NOT intended as a practice exam. The correct answers are provided for reference purposes only in the following Key to Sample Questions section.

Note: The Webassessor platform randomizes all certification question items and answer options during the exam.

1. Which one of the following manufacturing strategies is referred to as a pull-type supply chain operation because products are only made when there is a firm customer demand?
 - A. Make to Stock (MTS)
 - B. Make to Assembly (MTA)
 - C. Make to Order (MTO)
 - D. Assembly to Order (ATO)
2. Which one of the following leverages industry best practices to drastically reduce costs and lower risks by providing pre-configured industry business processes, database, roles, menus, process documentation, and test script documentation?
 - A. Infor LN Project Control System (PCS)
 - B. Implementation Accelerator (IA) for CloudSuite Industrial Enterprise (CSIE)
 - C. Infor Intelligent Open Network (ION)
 - D. Infor Coleman Artificial Intelligence (AI)
3. Which one of the following inventory transaction types indicates inventory movement from a warehouse to another entity other than a warehouse?
 - A. Issue
 - B. Receipt
 - C. Transfer
 - D. Outbound
4. Which one of the following modules handles the creation of production orders, planning of production orders, and the procedure related to the execution of these orders?
 - A. Warehouse Orders module
 - B. Plan Transfer module
 - C. Material Requirements Planning module
 - D. Job Shop Control module
5. Which one of the following is the stream of cross-functional business processes that covers the creation and management of purchase requisitions, request for quotations, purchase orders, and purchase schedules to acquire materials for re-sale or internal production demand?
 - A. Procure to Pay (INEXPP)
 - B. Order to Cash (INEXOC)
 - C. Market to Order (INEXMO)
 - D. Plan to Deliver (INEXPD)
6. Which one of the following are used by warehouse personnel to place received items in the correct bulk/pick location in a warehouse?
 - A. Inbound advice
 - B. Goods received notes
 - C. Storage lists
 - D. Advance Shipment Notices

7. Which one of the following can result from a variety of sources, such as contracts, quotations, or Electronic Data Interchange (EDI)?
- A. Opportunities
 - B. Sales orders
 - C. Invoices
 - D. Production orders
8. The Accounts Payable business processes include which four of the following main workflows within the Record to Report business process? Choose 4 answers.
- A. Manage Customer Cash Flow – Credit Collection
 - B. Create Cost Purchase Invoices
 - C. Process Customer Cash Receipts
 - D. Receive Purchase Invoice
 - E. Register, Match, and Approve Purchase Invoice
 - F. Supplier Cash Flow Control
 - G. Create Supplier Payments

Key to Sample Questions

The correct answers for the Sample Questions are provided here for reference purposes only. **Note:** The Webassessor platform does not provide correct answers/feedback during the exam.

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641 Avenue of the Americas
New York, NY 10011
800-260-2640
infor.com

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