DATA SHEET

Infor CloudSuite for metal fabrication

Control material costs, protect margin, and keep jobs moving from quote to delivery



A job can look profitable when it is quoted and still lose margin before it ships. Material prices change. The required grade, gauge, dimensions, or finish may not be in stock. Drawings and routings are revised. Capacity shifts. Outside processing runs late.

As these changes ripple through the business, quoting, engineering, planning, purchasing, production, quality, and finance can end up working from different information. Teams discover problems only after key decisions have already been made.

Infor™ CloudSuite is built around how fabrication works. It connects the people, processes, and data behind every job, so your teams can respond sooner, protect margin, and meet the commitments you make to customers.

Built around how fabrication works

Infor CloudSuite™ includes built-in processes for quoting, engineering changes, routings, and outside processing. Your teams start with these workflows in place and work from the same job information, so they can respond to changes before they affect delivery.

Industry processes built in
Data models and workflows for quoting, revisions, and routings are already in place. You configure less and start running jobs sooner.

One connected platform
An open cloud platform connects enterprise resource planning (ERP), shop floor, and supply chain data. You can add new capabilities without rebuilding the integrations you depend on.

AI inside your workflows
Infor Industry AI works within planning, production, and supply chain processes. It uses your job data to flag issues and suggest next steps.

Built to grow with you
Infor CloudSuite is delivered in the cloud and updated regularly, with support from Infor and its implementation partners. Your system keeps pace as you add work centers, sites, and products.

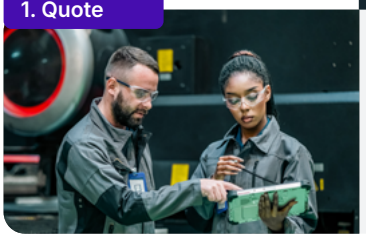
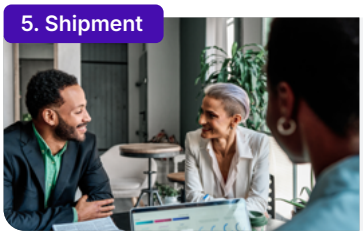
"Infor CloudSuite Industrial allows us to track the right data and allows us to correlate it with other aspects of our business so that we can then drive forward in the most efficient way[1]."

Dave Crandall
Vice President of Technology
Catalyst Acoustics Group

CATALYST ACOUSTICS GROUP
CONTROLLING NOISE IN EVERY ENVIRONMENT

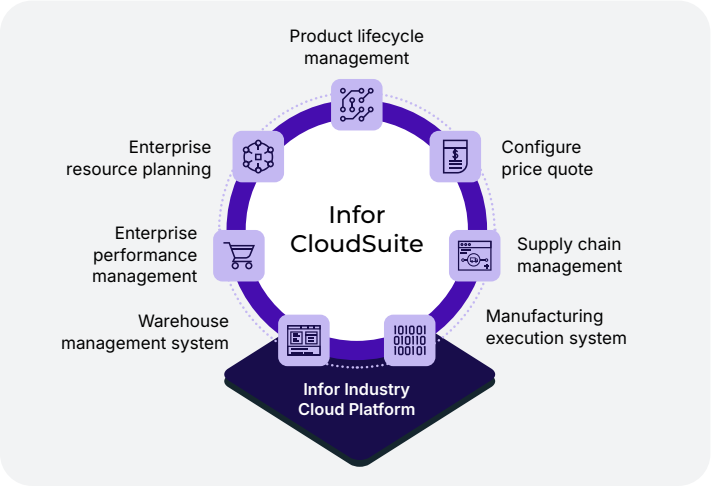
Where every job is won or lost

Margin and delivery are decided long before a job ships. Infor CloudSuite gives every team current information while there's still time to act.

	Common fabricator challenges	With Infor CloudSuite
1. Quote 	**Steel prices move after you quote** Material and outside processing costs can change between the quote and the purchase order.	Build quotes with configure, price, quote (CPQ) tools that apply your pricing and cost rules to every job.
2. Plan 	**The right material isn't on the shelf** The grade, gauge, or finish you need may be out of stock when the job is released.	See available material and shop capacity together before you commit to a ship date.
3. Engineer 	**Revisions reach the floor too late** Drawing, bill of materials (BOM), or routing changes can arrive after cutting or forming has started.	Manage drawing, BOM, and routing revisions in one place so the floor works from the latest version.
4. Produce 	**Late suppliers or down work centers stall the job** A late coater or a down press brake can hold up the jobs behind it.	See which jobs a late supplier or down work center affects, and reschedule work around it.
5. Shipment 	**Finished jobs don't match the estimate** Actual material, labor, and outside processing costs can differ from the quote.	Compare actual job costs to the estimate with job costing, so every quote gets sharper.

Infor CloudSuite: One foundation for the whole job

Infor CloudSuite solutions combine ERP with industry-specific applications for quoting, engineering, production, inventory, supply chain, and finance, all delivered in the cloud. Estimators, planners, engineers, supervisors, and finance work from the same current job information. That way, problems surface while there's still time to fix them, and more jobs ship on time and on margin.

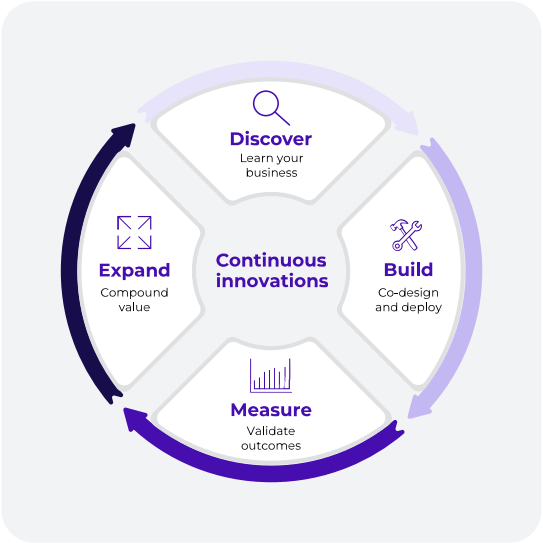


How to get started with AI

Start with one process, prove it out, then expand

Start with a packaged automation use case for industrial manufacturing. Each one combines process mining, automations, insights, and Infor Industry AI Agents for a common process, so you can measure results before you expand.

Infor Industry AI™ capabilities and Infor Velocity Suite work as part of the Infor CloudSuite experience, helping fabricators find where work slows down, apply industry-specific artificial intelligence (AI) and automation, and measure results before expanding. Infor Velocity Suite brings together industry AI agents, process mining, GenAI, and prebuilt automations, supported by Infor experts.



Practical places to start

Order entry

Extract information from incoming orders instead of keying every field by hand.

Material & supplier risk

Surface shortages, late receipts, and supplier exceptions earlier.

Production & quality

Identify schedule deviations and repeated nonconformance patterns before they turn into rework.

Process improvement

See where order-to-cash and procure-to-pay slow down, then measure what changes.

Success measured with Infor

Approximately 90% on-time delivery
Oberg Industries[2]

88% faster order processing
Kattsafe[3]

75% lower expedited shipping costs
Xpress Boats[4]

Protect margin from quote to shipment

Infor CloudSuite with Infor Industry AI gives fabricators clear, current information on material, cost, engineering, production, and suppliers, so more jobs ship on time and on budget.



Sources:

[1] Infor. (n.d.). *Catalyst Acoustics engineers growth beyond noise control.* https://www.infor.com/apac/customer-stories/catalystic-acoustics
[2] Infor. (n.d.). *Oberg maximizes on-time delivery.* https://www.infor.com/customer-stories/oberg-maximizes-on-time-delivery
[3] Infor. (2026, May 11). *Kattsafe scales rapid growth with Infor Velocity Suite.* https://www.infor.com/customer-stories/how-kattsafe-scales-growth-with-automation-powered-by-infor-velocity-suite
[4] Infor. (n.d.). *Xpress Boats streamlines manufacturing and delivery with Infor.* https://www.infor.com/customer-stories/xpress-boats-optimizes-with-infor

About Infor

Infor is a global leader in business cloud software products for companies in industry-specific markets. Infor builds complete industry suites in the cloud and efficiently deploys technology that puts the user experience first, leverages data science, and integrates easily into existing systems. Over 67,000 organizations worldwide rely on Infor to help overcome market disruptions and achieve business-wide digital transformation.

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See Infor CloudSuite in action for your industry

WATCH A DEMO

Capabilities, applications, AI availability, and packaging vary by Infor CloudSuite solution, region, and customer requirements. Customer outcomes reflect the solutions and configurations used by each organization.

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