

# Infor CloudSuite Industrial Enterprise for IM&E: From complexity to financial control for CFOs



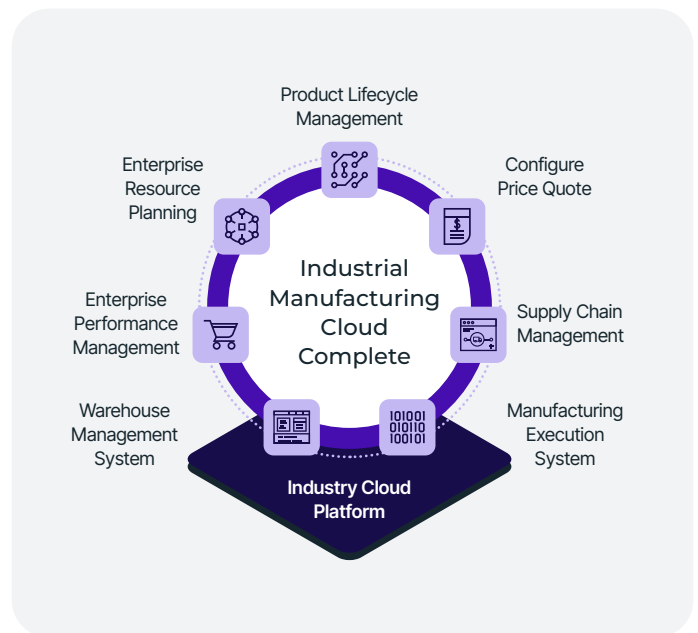
The world has changed—has your ERP? How are you safeguarding margins while absorbing cost volatility? How quickly can you consolidate across multi-company, multi-country operations without compromising governance? And how confident are you that your digital investments will deliver measurable value—fast?

For chief financial officers (CFOs) in industrial machinery and equipment (IM&E), complexity is financial as much as operational. Global supply shocks, currency fluctuations, and compliance demands expose the limits of legacy enterprise resource planning (ERP) systems: fragmented data, manual reconciliation, slow consolidation, and opaque risk. The result is a widening value void between transformation goals and financial reality. **Infor CloudSuite™ Industrial Enterprise closes that gap with industry-specific technology engineered for IM&E, so you can turn volatility into a durable advantage.**

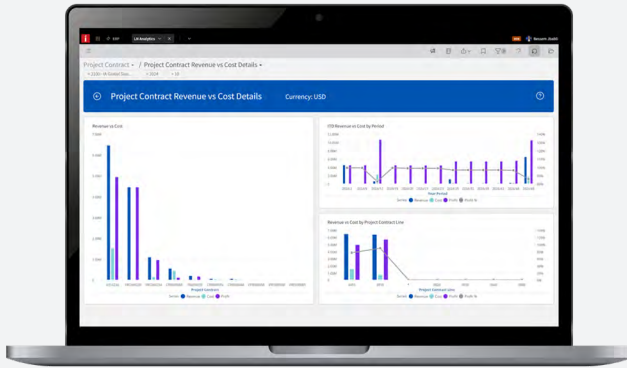
## Business goals delivered with speed and control

At board level, the mandate is clear: protect profitability, strengthen governance, and deliver predictable cash flow while supporting growth and innovation. Infor CloudSuite Industrial Enterprise aligns to these priorities from day one. It harmonizes operational and financial truth in real time, accelerating close cycles through standardized, preconfigured IM&E processes and embedded automation.

Intercompany trading is governed and automated. Multi-company consolidation is faster and auditable with enterprise performance management (EPM). Localization and compliance reporting spans 74 countries with embedded controls and statutory outputs. Predictive analytics surface early signals—margin leakage, supplier risk, schedule slippage—so you can intervene while there is still time to protect outcomes.



## Financial control across complexity: What makes Infor CloudSuite Industrial Enterprise different



Infor CloudSuite Industrial Enterprise is purpose-built for IM&E, giving finance consistent cost, revenue, and work-in-progress (WIP) structures across engineer-to-order (ETO), make-to-order (MTO), assemble-to-order (ATO), and project-centric operations. Automated intercompany reconciliation removes manual effort, and embedded governance provides auditable, standardized controls. Advanced project costing with cost pegging delivers real-time margin and cost-to-complete visibility. Earned value analysis highlights risk early, while co-mingling consolidates demand for better pricing with full financial traceability.

## Innovation that moves finance forward: AI, automation, and process intelligence

Infor™ Velocity Suite brings artificial intelligence (AI), process mining, and robotic process automation (RPA) to Infor CloudSuite Industrial Enterprise to eliminate bottlenecks, automate routine work, and turn forecasts into action without custom development. Embedded AI strengthens liquidity, working capital, and variance control, while process intelligence exposes compliance gaps and efficiency opportunities. Generative AI (GenAI) assistants accelerate analysis and narrative reporting. With the manufacturing execution system (MES), product lifecycle management (PLM), configure, price, quote (CPQ), supply chain management (SCM), and warehouse management system (WMS) all feeding a single cloud platform, finance gets one source of truth from quote-to-cash and engineering change to service revenue.

## The ROI is real: Evidence and results that matter

Confidence comes from evidence, not promises. Independent validation reinforces the business case:



**114% ROI**  
in 20 months

[Forrester Total Economic Impact™ \(TEI\) study](#)



Highest in  
**3 out of 7**  
Use Cases

[Gartner® Critical Capabilities for Cloud ERP for Product-Centric Enterprises 2025](#)



**Leader** in  
enterprise ERP

[Nucleus Research Enterprise ERP Technology Value Matrix 2025](#)

CFOs in similar environments report consistent outcomes: faster consolidation and earlier synergy capture post-mergers and acquisitions (M&A); audit preparation effort cut dramatically through standardized, auditable workflows; improved working capital driven by predictive planning and supplier risk insights; higher on-time, in-full (OTIF) delivery and reduced expediting costs as supply chains become more responsive; and real-time project profitability using cost pegging and earned value analysis.

Turning complexity into competitive advantage with real measurable impact:



SKM Air Conditioning scaled globally on Infor's multi-tenant cloud, increasing capacity and cutting lead times.

[Read more](#)



Oberg Industries managed thousands of concurrent production orders while improving on-time delivery and efficiency.

[Read more](#)



Combilift accelerated speed-to-quote and improved customer experience with Infor CPQ and Infor CloudSuite Industrial.

[Read more](#)

## From volatility to financial velocity: The CFO advantage

If you've ever asked, "How do we modernize without destabilizing reporting?" or "How do we protect margins while we expand service revenue?", Infor CloudSuite Industrial Enterprise is designed for precisely those questions. Replace brittle, bespoke ERP landscapes with an industry-specific cloud platform that starts ahead, gets ahead quickly, and stays ahead as markets evolve.

With Infor Velocity Suite for AI-driven improvement; MES, PLM, CPQ, SCM, and WMS as an integrated stack; plus project and service modules for lifecycle profitability, you gain a finance-first operating backbone that converts complexity into control—and control into profitable growth.

## Get more with Infor and disrupt your industry, not your operations

Bridge the value void and turn transformation into measurable financial outcomes. Let's map your journey to faster close, stronger governance, and sustainable profitability with Infor CloudSuite Industrial Enterprise.

## About Infor

Infor is a global leader in business cloud software products for companies in industry-specific markets. Infor builds complete industry suites in the cloud and efficiently deploys technology that puts the user experience first, leverages data science, and integrates easily into existing systems. Over 67,000 organizations worldwide rely on Infor to help overcome market disruptions and achieve business-wide digital transformation.

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financial control  
with Infor**

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