EXECUTIVE BRIEF

Infor Value Engagement

Unlock more value from your Infor investment with expert-led advisory services



Sustaining growth in an era of constant change

Markets shift. Priorities evolve. Growth strategies change. Yet technology investments often remain static. Without ongoing alignment, organizations risk underutilized capabilities, misaligned priorities, and slower realization of business value.

Infor™ Value Engagement is a repeatable, expert-led advisory service designed to help you unlock more value from your Infor investment. In collaborative workshops, our experts help you uncover and prioritize the most impactful opportunities for optimization and innovation—based on your specific goals, systems, and business context. This could range from automating your accounts payable (AP) process, to deploying an artificial intelligence (AI)-driven forecasting model, or optimizing production planning with real-time data and advanced scheduling tools. Infor Value Engagement is available to all Infor customers, regardless of deployment model or version.

Nearly 80% of companies now place innovation among their top three priorities and 66% plan to increase spending.[1]

Creating value where it matters most

Through expert guidance, we help you identify opportunities to create targeted value—grounded in your priorities and designed to accelerate results.

Unlock business potential

Surface under-leveraged capabilities, uncover process gaps, and identify quick wins to boost performance

Put innovation to work

Explore where AI, automation, and process intelligence can enhance operations without causing disruption

Accelerate growth and continuous value realization

Get a strategy-aligned roadmap and ongoing guidance to help you make informed decisions and sustain growth

[1] Most Innovative Companies 2023. *Reaching New Heights in Uncertain Times.* https://www.bcg.com/publications/2023/advantages-through-innovation-in-uncertain-times

Key building blocks of Infor Value Engagement

Each Infor Value Engagement focuses on your top strategic priorities, combining executive-level guidance with deep expertise across three key focus areas:



Optimization

Assess processes to identify inefficiencies and opportunities



Innovation

Discover practical innovations aligned to your strategic goals



Data

Identify best practices to improve data quality, integrity, and control

A structured approach tailored to your needs

1. **Understand the business context**
   Review usage, support history, and insights from similar Infor customers
2. **Align with strategic direction**
   Define business goals, focus areas, and key success metrics
3. **Deep dive into pain points**
   Examine key business challenges in detail to bring clarity and define relevant use cases
4. **Infuse innovation where it matters**
   Explore emerging capabilities relevant to your business challenges
5. **Deliver targeted outcomes**
   Get a prioritized action plan with clear next steps

Why Infor Value Engagement

- ✓ Continuous alignment between strategy and technology
- ✓ Optimized return on investment
- ✓ Measurable, sustainable business value

About Infor

Infor is a global leader in business cloud software products for companies in industry-specific markets. Infor builds complete industry suites in the cloud and efficiently deploys technology that puts the user experience first, leverages data science, and integrates easily into existing systems. Over 67,000 organizations worldwide rely on Infor to help overcome market disruptions and achieve business-wide digital transformation.

infor.com

**Expert guidance.
Clear priorities.
Actionable next steps.**

LEARN MORE

Copyright © 2026 Infor. All rights reserved. The word and design marks set forth herein are trademarks and/or registered trademarks of Infor and/or related affiliates and subsidiaries. All other trademarks listed herein are the property of their respective owners.
EB-EN-0826-86ajwhhxm-3

infor