



FINANCIAL SUPPLY CHAIN

Infor Nexus for financial service providers

Digitize supply chain finance

Companies are grappling with ways to better manage their supply chains, expecting their finance providers to be partners in innovation. By fully leveraging a client's transactional and milestone data, financial service providers can efficiently offer capital at different points in the transaction lifecycle: at order, during production, shipment, or upon invoice approval. As a result, financial services providers can increase revenue, reduce risk, reduce costs, and become an important partner to their customers. By offering clients the full Infor Nexus commerce network product suite, financial services providers can provide one single platform that digitizes the supply chain, while embedding a variety of unique credit risk and financing product offerings into the process.

Key benefits

By tightly coupling service offerings with a robust and configurable suite of products that combine financial and logistics information, financial service providers can offer innovative service products that reduce costs, drive efficiencies, and increase the value delivered to clients.

The result: Clients get a leading-edge supply chain finance platform delivered in months, while financial service providers streamline operations, increase revenue, and reduce risk.

With Infor Nexus, financial services providers can:

- Mitigate risk through data analytics.
- Offer a single platform to enable multiple forms of credit risk (payment assurance, factoring) and trade finance (pre-shipment, receivables, payables, inventory) products.
- Digitize clients' supply chains through advanced document management tools.
- Improve client relationships by meeting increasingly complex risk and financing requirements.

- Provide white-labeled, customized financial services for specific buyer and supplier ecosystems to further differentiate offerings.
- Increase revenue opportunities by increasing days of funding, and financing shorter-term maturities that would not be possible with paper-based processes.

Provide a digital supply chain finance platform today

Infor Nexus's existing product suite delivers:

- **End-to-end document management tools**—Capture documents on the system directly from the responsible party via integration, online, or mobile tools.
- **Improved processing efficiencies**—Streamlined document management, automation, and exception management tools increase the speed of transactions, while using fewer resources.
- **Enhanced risk management tools**—Leverage limit management, denied party screening, two-factor authentication, audit tracking, and rules-based workflow to reduce risk.
- **Advanced messaging framework**—Connect all parties in clients' supply chains and eliminate data rekeying.
- **AppXpress extension tools**—Build product capabilities that leverage the full suite of Infor Nexus's platform capabilities.
- **Advanced analytics**—Manage large amounts of data to mitigate risk and identify trends and opportunities.

Increase revenue streams

Tap into a global network with deep visibility and leverage historical and transactional information to deliver new forms of financing earlier and at more frequent milestones in global trade transactions. Identify the potential need for additional financing based on recent transactional trends.

Become an innovation partner

Offer customers an innovation platform to digitize supply chain processes and enhance collaboration with trading partners.

Drive digital transformation

Eliminate paper from processes and workflow, improve documentary compliance, and harness a multi-enterprise infrastructure to enable new opportunities for collaboration and services.

Mitigate risk

Obtain visibility and transparency into buyers and sellers to leverage the credit of the strongest link in the chain, while offering financing to smaller suppliers that normally would not qualify. Use recent transactional trends to warn against potential risk. Accelerate funding approval by bypassing email and paper document review.

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